



# The Corporation of the Town of Milton

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Report To: Council

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From: Glen Cowan, Chief Financial Officer / Treasurer

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Date: July 18, 2022

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Report No: CORS-056-22

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Subject: Operating Budget Review Report - May 2022

**Recommendation:** THAT the operating report for the five months ending May 2022 along with a projected year end surplus position of \$748 be received for information.

THAT an accounts receivable write-offs in the amount of \$10,946.36 be approved.

## EXECUTIVE SUMMARY

This report provides a detailed review and update of the operating budget through May 2022 with the following information of note:

- Current forecasting suggests that the operating fund will be in line with budget for year end.
- Gross investment income is expected to be \$2.2 million greater than budget due to higher than budgeted portfolio balances combined with increasing interest rates.
- Reserve balances are expected to be \$32.5 million higher than anticipated, including the Milton Hydro promissory note refinancing and return of funds to the Town in the amount of \$13.9 million.

The financial position of the Town will continue to change throughout the balance of the year due to factors such as weather conditions, utility and fuel usage and rates, and position vacancies.

## REPORT



**Background**

Corporate Policy No. 113: Financial Management - Budget Management identifies that a comprehensive review of the Town’s operating budget will be undertaken in association with its May 31 balances. Corporate Policy No. 116: Financial Management - Treasury as well as Ontario Regulation 438/97 identifies that reporting to Council on the investment portfolio must be done at least annually. This report is to satisfy the requirements as set out in those policies.

The revenue and expenditures that are shown in the financial statements within Appendix 1 are presented on a cash basis, and therefore exclude accruals.

**Discussion**

**Operating Budget Monitoring for the period ending May 31, 2022**

The following table reflects forecasted variances to the 2022 budget by department based on expectations for program delivery for the remainder of the year.

| Department                  | 2022 Approved Budget \$ | 2022 Forecast \$ | Over/(Under) Budget \$ |
|-----------------------------|-------------------------|------------------|------------------------|
| Mayor & Council             | 625,712                 | (325)            | (325)                  |
| Executive Services          | 14,570,670              | (49,244)         | (49,244)               |
| Corporate Services          | 11,018,602              | (252,442)        | (252,442)              |
| General Government          | (60,256,113)            | 665,584          | 665,584                |
| Community Services          | 29,991,062              | 153,086          | 153,086                |
| Development Services        | 4,050,068               | (517,407)        | (517,407)              |
| Library                     |                         | -                | -                      |
| Hospital Expansion          |                         | -                | -                      |
| BIA                         |                         | -                | -                      |
| <b>Total Town of Milton</b> | <b>\$</b>               | <b>\$ (748)</b>  | <b>\$ (748)</b>        |

Note 1 Figures include rounding and may result in minor variances to the Attached Financial Schedules

Staff are currently forecasting a surplus to budget of \$748 for 2022. Pressures identified to date that will negatively affect the year end operating position include the high number of winter events this season in the amount of \$359,736, net revenue losses of \$334,226 in recreation programs associated with provincially mandated facility closures early in 2022, the impact of escalating fuel prices of \$172,079, insurance premium increases of \$157,496, tax write offs of \$144,000 and the net revenue losses of \$131,615 associated with concession closures at facilities until the fall.

The additional pressures are offset by projected savings from reductions in hydro consumption of \$282,000, higher than anticipated planning fee revenues of \$237,491, savings due to staff vacancies of \$181,632, additional winter maintenance and streetlight recoveries from

## **Discussion**

developers due to a shift in timing of subdivision assumptions in the amount of \$171,830, property tax capping recoveries of \$117,000 and additional grant funding of \$301,102, primarily associated with Safe Restart Transit - Phase 3 Funding and unspent COVID19 Recovery Funding from the prior year.

Although the minimum wage increase announced by the Province to be effective October 1 will also have an unplanned impact to the Town, the impact to 2022 is not expected to be significant given the time of the year it will be implemented and that the staff positions most impacted will have completed their employment for the year. The greater impact of this announcement is expected to be for the 2023 budget and will be included as part of an updated 2023/24 operating forecast to be presented with the Town's Budget Call report in September.

Detailed commentary on variances by department can be found in Appendix 2.

## **Balance Sheet Monitoring as at May 31, 2022**

### **Investments and Cash Management**

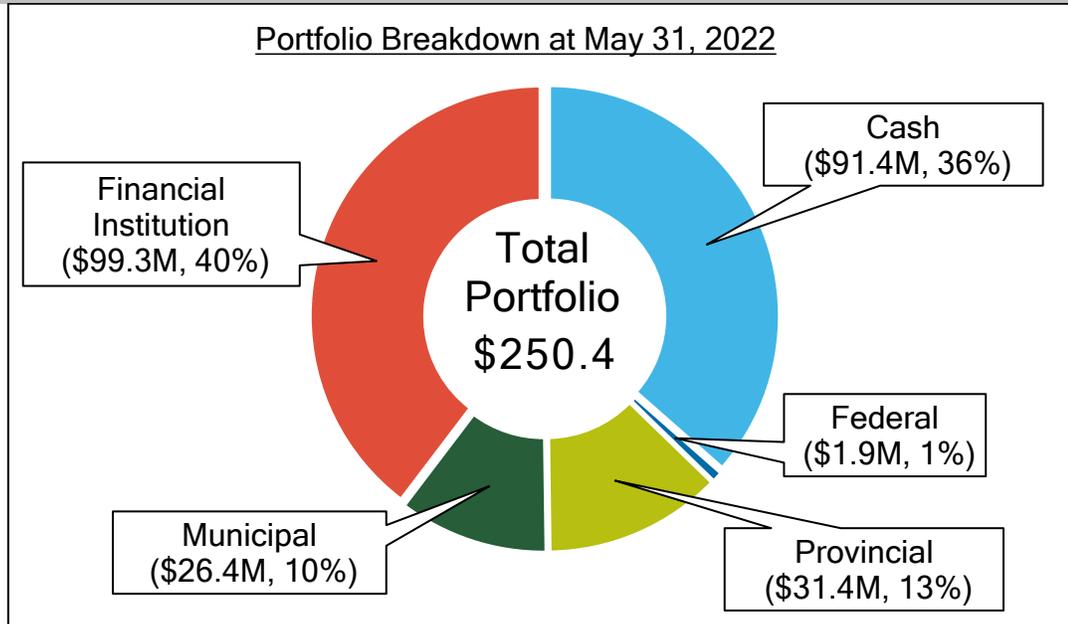
#### *Economic Update*

Since the early part of 2020 the Bank of Canada (BOC) had set the overnight rate at a historically low level of 0.25% due to the economic impacts from the pandemic. Starting at the beginning of 2022 the BOC has increased the overnight rate by 1.25% to 1.50% as of June 1st in an attempt to manage elevated inflation and future inflation expectations. While there are many variables contributing to high inflation including ongoing supply chain disruptions, rising energy prices and global uncertainty, current economic data and estimates from the BOC and the major Canadian banks reflect a strong and resilient Canadian economy. The forecasts currently anticipate inflation gradually slowing in the second part of 2022 and through 2023 as the BOC looks to additional overnight rate increases over the remainder of the year as a tool to help alleviate inflation levels.

#### *Portfolio Summary / Cash and Investment Positions*

A summary of the overall portfolio as of May 31, 2022 is shown in the chart below and a detailed comparison of the limitations on holdings, as set out in Financial Management - Treasury Policy No. 116, is included in Appendix 3. All securities held in the first five months of 2022 satisfied the Town's credit rating requirements.

## Discussion



The Town is currently carrying a high cash balance due to market conditions, upcoming capital project expenditures and timing of tax collections and payments. As market opportunities arise the Town will continue to invest to take advantage of the recent increase in rates, compared to recent years, as illustrated in Appendix 4.

Through report CORS-024-22, Council approved an expansion to the list of eligible investments for the Town that would allow for exposure to the equity market through the ONE equity fund. At this time, no investments have been made in that fund and it is expected that when the introduction of that investment product does occur, it will be undertaken on a phased basis.

### *2022 Investment Income Forecast*

Due to market conditions, the rapid increase in yields since the beginning of the year and a higher than expected portfolio balance, mainly related to the funds received from the Milton Hydro dividend/promissory note refinance (staff report CORS-006-22), current projections show the gross investment income forecast will be approximately \$5.0 million which is \$2.2 million higher than what was incorporated into the 2022 budget. The additional investment income will have no impact on the operating budget in 2022 as it will be allocated to reserves at year end in accordance with the Town's Treasury Policy. Changing market conditions may create forecast adjustments throughout the year.



# The Corporation of the Town of Milton

## Discussion

### Property Tax Collection

The Town of Milton collects property taxes for the Town, Region of Halton and the Halton Boards of Education as legislated under the Municipal Act, 2001. The following table provides an update on the Town's current year tax collection up to June 7, 2022. As shown, the 2022 collection rate to date is aligned with the Town's 2020 and historical rate as we approach the third regular installment date in late June.

| Tax Year          | Total Billable Properties | Properties with Arrears as of Jun 7 | Final Tax Levy <sup>1</sup> | Current Year Collections (as of June 7) <sup>1</sup> | Current Year Past Due <sup>1</sup> | Current Year % Paid |
|-------------------|---------------------------|-------------------------------------|-----------------------------|--|------------------------------------|---------------------|
| 2022              | 41,825                    | 4,283                               | \$229,583,318               | \$107,111,969  | \$4,946,683                        | 46.7%               |
| 2021              | 40,589                    | 4,068                               | \$219,102,350               | \$103,299,797  | \$4,692,643                        | 47.1%               |
| 2020 <sup>2</sup> | 39,458                    | 7,891                               | \$209,351,753               | \$80,876,026   | \$12,869,673                       | 38.6%               |

1 Includes Town, Region and Educational shares

2 Penalty was not run and charged for June 2020 due to COVID-19

### Debenture Obligations

As of May 31, 2022 the Town has an estimated \$41.0 million in total debt outstanding, reflecting \$3.6 million in debenture repayments that have occurred to date.

Subsequently, the Town participated in the Regional debenture issuance that occurred in June. The Town of Milton accounted for \$7.5 million of the \$30.6 million overall debenture issuance by the Region which was issued via a 1-10 year serial debenture at an all-in average borrowing yield of 3.531%. The proceeds will be used to fund previously approved capital projects such as road projects (asphalt overlay, Thompson Road) and park redevelopments (Omagh, Kingsleigh and Coxe). In addition the Town will have \$1.6 million in debenture principal payments resulting in \$47.0 million in outstanding debt at the end of 2022.

| Existing Debenture Obligation (\$000) | Debt at Dec 31, 2021 | Principal Payments to May 31 | Debt at May 31, 2022 | New Issue      | 2022 Principal Payments Outstanding | Forecast Dec 31, 2022 |
|---------------------------------------|----------------------|------------------------------|----------------------|----------------|-------------------------------------|-----------------------|
| Tax Supported                         | \$21,684             | \$(1,795)                    | \$19,889             | \$7,500        | \$(1,342)                           | \$26,047              |
| Reserve Fund                          | 23                   | 0                            | 23                   | 0              | (23)                                | 0                     |
| Development Charge                    | 196                  | (0)                          | 196                  | 0              | (196)                               | 0                     |
| Capital Provision (Hospital)          | 9,551                | (1,503)                      | 8,048                | 0              | 0                                   | 8,048                 |
| Hospital Expansion (see below)        | 13,184               | (303)                        | 12,881               | 0              | 0                                   | 12,881                |
| <b>Total</b>                          | <b>\$44,638</b>      | <b>\$(3,601)</b>             | <b>\$41,036</b>      | <b>\$7,500</b> | <b>\$(1,561)</b>                    | <b>\$46,976</b>       |



The Hospital sinking fund debenture is held and managed by the Region of Halton, for the purposes of retiring the debt at maturity. The annual \$302,726 sinking fund contribution and the interest income to be earned on the investments of the sinking fund over 30 years were projected at the outset to fully cover the principal payment due at maturity. The balance at December 31, 2022 as shown will be further reduced by the interest earned to date on the fund which will be reported by the Region to the Town for year end.

Reserves and Reserve Funds

Reserves and reserve funds are an important element of the Town’s long-term financial plan. They allow the Town to set aside funds for a future purpose and fulfil a critical financial need for the municipality. They make provisions for the replacement and rehabilitation of existing Town assets, provide a contingency for one-time and unforeseeable events, and provide flexibility to manage debt levels and protect the Town’s financial position.

The anticipated reserve and reserve fund balances for 2022 are outlined in the table below. Balances by individual reserve and reserve funds are shown in Appendix 5.

Table with 5 columns: Reserves and Reserve Funds (\$000), As at Dec 31, 2021, As at May 31, 2022, Forecasted Dec 31, 2022, Surplus/ (Deficit) to Budget. Rows include Stabilization, Corporate Use, Infrastructure Non Growth, Infrastructure Growth, Program Specific, Board, Committee & Other, and Total.

The forecasted 2022 balance includes projected 2022 activity as identified in the 2022 budget along with any forecasted adjustments that have been identified in 2022. Following is commentary on forecasted 2022 year end reserve balances that are expected to be significantly different than budget:

Stabilization Reserves & Reserve Funds

The Stabilization reserves are expected to be favourable to budget due to higher than anticipated building permit activity in the prior year, resulting in the Building Stabilization Reserve having a higher than budgeted year-end balance of \$1.64 million. The remainder of the expected surplus relates to favourable year end variances that occurred in 2021 (staff report CORS-021-22).



## *Corporate Use Reserves*

The Corporate Use reserves are expected to be favourable to budget at the end of 2022 due to the allocation of the 2021 year end surplus (staff reports CORS-021-22 and CORS-043-22). \$3.4 million was allocated to the Legal and Insurance reserve and \$1.0 million to the WSIB reserve. Both allocations were done to help manage any future financial risks, potential liabilities and increased future costs.

## *Infrastructure Non Growth*

The Infrastructure Non Growth reserves are projecting a \$17.4 million surplus to budget due in large part to the re-financing of the promissory note to Milton Hydro (staff report CORS-006-22) where it is expected the impact of this change will account for \$13.9 million of the surplus in the Infrastructure Roads reserve at the end of 2022. In addition, investment income is currently projecting a surplus to budget and expected to account for an additional \$1.0 million transfer to the Infrastructure Facilities reserve and an additional \$0.5 million to the Infrastructure Roads reserve. Finally, the Ontario Lottery Corporation Proceeds reserve is projecting a surplus of \$2.0 million due to higher than expected funding received at the end of 2021.

## *Infrastructure Growth*

The Infrastructure Growth reserves are forecasting a surplus of \$8.8 million primarily due to a shift in timing of spending on capital projects budgeted to be funded from the Post Period Capacity reserve fund.

While Development Charge (DC) Reserves are currently projecting to be \$0.5 million higher than expected due to additional investment income allocations, shifts in timing of capital expenditures and revenue collections could change as the year progresses.

A portion of the projected surplus compared to the 2022 budget is offset due to variances in the starting balances than what were originally anticipated. The Cash-in-lieu of Parkland reserve beginning balance was \$1.0 million higher than expected due to additional funds received in 2021 while the Capital Provision reserve was lower by \$2.4 million due to the timing of revenue received.

## **2022 Accounts Receivable Write-offs**

Accounting Policy No. 115 states that any write-off of amounts owing to the Town in excess of \$10,000 must be approved by Council. The following is a summary of the amounts recommended to be written off.



# The Corporation of the Town of Milton

| Invoice # | Amount      | Invoice Detail   | Reason for Write off                                |
|-----------|-------------|--|---|
| LE000268  | \$10,946.36 | House fire which required an emergency property standards order to be issued, on site security and remedial work to bring the property into compliance with Town of Milton By-law 042-2020 | Individual is non responsive and cannot be located. |

### Financial Impact

The May 2022 variance review process suggests that the operating fund is on target to meet budget for year end. The financial position of the Town will continue to change throughout the balance of the year and may be impacted by factors including weather related activity, utility and fuel usage and rates, tax write-offs and staff vacancies among other items.

The results of the May variance review process, as well as the on-going maintenance of the Town's financial position, will be used to inform the preparation of the Town's 2023 Budget.

Respectfully submitted,

Glen Cowan  
Chief Financial Officer / Treasurer

For questions, please contact: Jennifer Kloet, CPA, CA                      905-878-7252  
x2216

### Attachments

- Appendix 1 - May 2022 Operating Financial Statements
- Appendix 2 - May 2022 Operating Variance Commentary by Department
- Appendix 3 - Investment Portfolio Holdings and Limitations
- Appendix 4 - Interest Rates and Bond Yields
- Appendix 5 - Reserve and Reserve Fund Continuity Schedule



Approved by CAO  
Andrew M. Siltala  
Chief Administrative Officer

### **Recognition of Traditional Lands**

The Town of Milton resides on the Treaty Lands and Territory of the Mississaugas of the Credit First Nation. We also recognize the traditional territory of the Huron-Wendat and Haudenosaunee people. The Town of Milton shares this land and the responsibility for the water, food and resources. We stand as allies with the First Nations as stewards of these lands.

CORS-056-22

**TOWN OF MILTON - SUMMARY  
OPERATING FINANCIAL STATEMENT  
May 2022**

|                             | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE            | PERCENT<br>of BUDGET |
|-----------------------------|-----------------------|-----------------------|------------------|---------------------|--------------------|---------------------|----------------------|
| MAYOR AND COUNCIL           | 305,427               | 300,395               | 625,712          | (325)               | 625,387            | (324,992)           | 48%                  |
| EXECUTIVE SERVICES          | 5,280,469             | 5,854,533             | 14,570,670       | (49,244)            | 14,521,426         | (8,666,893)         | 40%                  |
| CORPORATE SERVICES          | 3,165,763             | 2,246,713             | 11,018,602       | (252,442)           | 10,766,160         | (8,519,447)         | 21%                  |
| GENERAL GOVERNMENT          | (51,183,805)          | (55,902,304)          | (60,256,113)     | 665,584             | (59,590,529)       | 3,688,225           | 94%                  |
| COMMUNITY SERVICES          | 12,435,012            | 13,625,287            | 26,501,196       | 153,086             | 26,654,282         | (13,028,995)        | 51%                  |
| DEVELOPMENT SERVICES        | 103,072               | 952,192               | 4,050,068        | (517,407)           | 3,532,661          | (2,580,469)         | 27%                  |
| LIBRARY                     | (2,904,815)           | (2,848,685)           |                  |                     |                    | (2,848,685)         | #DIV/0!              |
| HOSPITAL EXPANSION          | (563,096)             | (538,541)             |                  |                     |                    | (538,541)           | #DIV/0!              |
| BIA                         | (198,450)             | (246,975)             |                  |                     |                    | (246,975)           | #DIV/0!              |
| <b>Total TOWN OF MILTON</b> | <b>(33,560,423)</b>   | <b>(36,557,385)</b>   |                  | <b>(748)</b>        | <b>(748)</b>       | <b>(36,556,637)</b> |                      |

**TOWN OF MILTON  
OPERATING FINANCIAL STATEMENT  
May 2022**

**MAYOR AND COUNCIL**

|                                | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE | PERCENT<br>of BUDGET |
|--------------------------------|-----------------------|-----------------------|------------------|---------------------|--------------------|----------|----------------------|
| <b>MAYOR AND COUNCIL</b>       |                       |                       |                  |                     |                    |          |                      |
| <b>MAYOR AND COUNCIL</b>       |                       |                       |                  |                     |                    |          |                      |
| <b>EXPENDITURES</b>            |                       |                       |                  |                     |                    |          |                      |
| Salaries and Benefits          | 268,024               | 251,753               | 552,889          |                     | 552,889            | 301,136  | 46%                  |
| Administrative                 | 34,768                | 45,925                | 54,667           |                     | 54,667             | 8,742    | 84%                  |
| Financial                      |                       |                       | 5,000            |                     | 5,000              | 5,000    |                      |
| Purchased Goods                | 308                   | 664                   | 701              |                     | 701                | 37       | 95%                  |
| Purchased Services             | 6,573                 | 6,582                 | 30,426           | (325)               | 30,101             | 23,519   | 22%                  |
| <b>Total EXPENDITURES</b>      | 309,673               | 304,924               | 643,683          | (325)               | 643,358            | 338,434  | 47%                  |
| <b>REVENUE</b>                 |                       |                       |                  |                     |                    |          |                      |
| Financing Revenue              |                       |                       | (5,000)          |                     | (5,000)            | (5,000)  |                      |
| Recoveries and Donations       | (4,245)               | (4,528)               | (12,972)         |                     | (12,972)           | (8,444)  | 35%                  |
| <b>Total REVENUE</b>           | (4,245)               | (4,528)               | (17,972)         |                     | (17,972)           | (13,444) | 25%                  |
| <b>Total MAYOR AND COUNCIL</b> | 305,428               | 300,396               | 625,711          | (325)               | 625,386            | 324,990  | 48%                  |
| <b>Total MAYOR AND COUNCIL</b> | 305,428               | 300,396               | 625,711          | (325)               | 625,386            | 324,990  | 48%                  |
| <b>Total MAYOR AND COUNCIL</b> | 305,428               | 300,396               | 625,711          | (325)               | 625,386            | 324,990  | 48%                  |

**TOWN OF MILTON  
OPERATING FINANCIAL STATEMENT  
May 2022**

**EXECUTIVE SERVICES**

|   | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET  | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE         | PERCENT<br>of BUDGET |
|---|-----------------------|-----------------------|-------------------|---------------------|--------------------|------------------|----------------------|
| <b>EXECUTIVE SERVICES</b>                             |                       |                       |                   |                     |                    |                  |                      |
| <b>OFFICE OF THE CAO</b>                              |                       |                       |                   |                     |                    |                  |                      |
| <b>EXPENDITURES</b>                                   |                       |                       |                   |                     |                    |                  |                      |
| Salaries and Benefits                                 | 210,726               | 207,349               | 568,018           |                     | 568,018            | 360,669          | 37%                  |
| Administrative  | 5,425                 | 6,298                 | 19,195            |                     | 19,195             | 12,897           | 33%                  |
| Purchased Goods                                       | 5,048                 | 6,777                 | 5,507             |                     | 5,507              | (1,270)          | 123%                 |
| Purchased Services                                    | 3,026                 | 5,923                 | 47,351            | 353                 | 47,704             | 41,781           | 12%                  |
| <b>Total EXPENDITURES</b>                             | <b>224,225</b>        | <b>226,347</b>        | <b>640,071</b>    | <b>353</b>          | <b>640,424</b>     | <b>414,077</b>   | <b>35%</b>           |
| <b>REVENUE</b>  |                       |                       |                   |                     |                    |                  |                      |
| Financing Revenue                                     | (16,144)              | (16,159)              | (16,159)          |                     | (16,159)           |                  | 100%                 |
| User Fees and Service Charges                         |                       | (218)                 | (3,000)           |                     | (3,000)            | (2,782)          | 7%                   |
| <b>Total REVENUE</b>                                  | <b>(16,144)</b>       | <b>(16,377)</b>       | <b>(19,159)</b>   |                     | <b>(19,159)</b>    | <b>(2,782)</b>   | <b>85%</b>           |
| <b>Total OFFICE OF THE CAO</b>                        | <b>208,081</b>        | <b>209,970</b>        | <b>620,912</b>    | <b>353</b>          | <b>621,265</b>     | <b>411,295</b>   | <b>34%</b>           |
| <b>STRATEGIC INITIATIVES AND ECONOMIC DEVELOPMENT</b> |                       |                       |                   |                     |                    |                  |                      |
| <b>EXPENDITURES</b>                                   |                       |                       |                   |                     |                    |                  |                      |
| Salaries and Benefits                                 | 233,059               | 294,088               | 774,126           | 29,267              | 803,393            | 509,305          | 37%                  |
| Administrative  | 1,912                 | 2,328                 | 22,423            |                     | 22,423             | 20,095           | 10%                  |
| Financial   | 45                    |                       | 1,858             |                     | 1,858              | 1,858            |                      |
| Transfers to Own Funds                                | 8,827                 | 2,110                 | 26,867            |                     | 26,867             | 24,757           | 8%                   |
| Purchased Goods                                       | 73                    | 134                   | 14,233            | (4,344)             | 9,889              | 9,755            | 1%                   |
| Purchased Services                                    | 24,527                | 25,406                | 222,529           | (26,705)            | 195,824            | 170,418          | 13%                  |
| Reallocated Expenses                                  | 542                   |                       | 2,414             |                     | 2,414              | 2,414            |                      |
| <b>Total EXPENDITURES</b>                             | <b>268,985</b>        | <b>324,066</b>        | <b>1,064,450</b>  | <b>(1,782)</b>      | <b>1,062,668</b>   | <b>738,602</b>   | <b>30%</b>           |
| <b>REVENUE</b>  |                       |                       |                   |                     |                    |                  |                      |
| Financing Revenue                                     | (8,916)               | (10,197)              | (35,097)          | (12,000)            | (47,097)           | (36,900)         | 22%                  |
| Grants  |                       | (38,442)              |                   | (48,356)            | (48,356)           | (9,914)          | 79%                  |
| Recoveries and Donations                              | (25,000)              | (25,000)              | (25,000)          |                     | (25,000)           |                  | 100%                 |
| User Fees and Service Charges                         | (21,074)              | (6,636)               | (116,309)         |                     | (116,309)          | (109,673)        | 6%                   |
| <b>Total REVENUE</b>                                  | <b>(54,990)</b>       | <b>(80,275)</b>       | <b>(176,406)</b>  | <b>(60,356)</b>     | <b>(236,762)</b>   | <b>(156,487)</b> | <b>34%</b>           |
| <b>TETIC INITIATIVES AND ECONOMIC DEVELOPMENT</b>     | <b>213,995</b>        | <b>243,791</b>        | <b>888,044</b>    | <b>(62,138)</b>     | <b>825,906</b>     | <b>582,115</b>   | <b>30%</b>           |
| <b>FIRE</b>   |                       |                       |                   |                     |                    |                  |                      |
| <b>EXPENDITURES</b>                                   |                       |                       |                   |                     |                    |                  |                      |
| Salaries and Benefits                                 | 3,741,879             | 4,176,572             | 11,667,507        |                     | 11,667,507         | 7,490,935        | 36%                  |
| Administrative  | 24,396                | 42,527                | 114,721           |                     | 114,721            | 72,194           | 37%                  |
| Financial   | 1,654                 | 1,671                 | 2,200             |                     | 2,200              | 529              | 76%                  |
| Transfers to Own Funds                                | 1,004,606             | 1,048,572             | 1,048,572         |                     | 1,048,572          |                  | 100%                 |
| Purchased Goods                                       | 21,296                | 30,843                | 119,688           |                     | 119,688            | 88,845           | 26%                  |
| Purchased Services                                    | 112,823               | 156,707               | 275,059           | 14,939              | 289,998            | 133,291          | 54%                  |
| Fleet Expenses  | 45,845                | 73,991                | 148,762           |                     | 148,762            | 74,771           | 50%                  |
| Reallocated Expenses                                  |                       |                       | 453               |                     | 453                | 453              |                      |
| <b>Total EXPENDITURES</b>                             | <b>4,952,499</b>      | <b>5,530,883</b>      | <b>13,376,962</b> | <b>14,939</b>       | <b>13,391,901</b>  | <b>7,861,018</b> | <b>41%</b>           |
| <b>REVENUE</b>  |                       |                       |                   |                     |                    |                  |                      |
| Financing Revenue                                     | (11,962)              | (10,199)              | (10,199)          |                     | (10,199)           |                  | 100%                 |
| Grants  |                       | (4,900)               | (2,500)           | (2,400)             | (4,900)            |                  | 100%                 |
| Recoveries and Donations                              | (28,479)              | (57,132)              | (142,000)         |                     | (142,000)          | (84,868)         | 40%                  |
| User Fees and Service Charges                         | (53,663)              | (57,882)              | (160,550)         |                     | (160,550)          | (102,668)        | 36%                  |
| <b>Total REVENUE</b>                                  | <b>(94,104)</b>       | <b>(130,113)</b>      | <b>(315,249)</b>  | <b>(2,400)</b>      | <b>(317,649)</b>   | <b>(187,536)</b> | <b>41%</b>           |
| <b>Total FIRE</b>                                     | <b>4,858,395</b>      | <b>5,400,770</b>      | <b>13,061,713</b> | <b>12,539</b>       | <b>13,074,252</b>  | <b>7,673,482</b> | <b>41%</b>           |
| <b>Total EXECUTIVE SERVICES</b>                       | <b>5,280,471</b>      | <b>5,854,531</b>      | <b>14,570,669</b> | <b>(49,246)</b>     | <b>14,521,423</b>  | <b>8,666,892</b> | <b>40%</b>           |
| <b>Total EXECUTIVE SERVICES</b>                       | <b>5,280,471</b>      | <b>5,854,531</b>      | <b>14,570,669</b> | <b>(49,246)</b>     | <b>14,521,423</b>  | <b>8,666,892</b> | <b>40%</b>           |

**TOWN OF MILTON**  
**OPERATING FINANCIAL STATEMENT**  
**May 2022**

**CORPORATE SERVICES**

|   | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET   | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE           | PERCENT<br>of BUDGET |
|---|-----------------------|-----------------------|--------------------|---------------------|--------------------|--------------------|----------------------|
| <b>CORPORATE SERVICES</b>               |                       |                       |                    |                     |                    |                    |                      |
| <b>FINANCE</b>                          |                       |                       |                    |                     |                    |                    |                      |
| <b>EXPENDITURES</b>                     |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits                   | 1,896,185             | 1,900,835             | 5,167,736          | (68,426)            | 5,099,310          | 3,198,475          | 37%                  |
| Administrative                          | 13,475                | 19,656                | 62,244             | (2,500)             | 59,744             | 40,088             | 33%                  |
| Financial                               | 3,276                 | 3,074                 | 4,258              |                     | 4,258              | 1,184              | 72%                  |
| Purchased Goods                         | 13,009                | 22,127                | 45,343             |                     | 45,343             | 23,216             | 49%                  |
| Purchased Services                      | 93,085                | 104,998               | 301,604            | 7,666               | 309,270            | 204,272            | 34%                  |
| <b>Total EXPENDITURES</b>               | <b>2,019,030</b>      | <b>2,050,690</b>      | <b>5,581,185</b>   | <b>(63,260)</b>     | <b>5,517,925</b>   | <b>3,467,235</b>   | <b>37%</b>           |
| <b>REVENUE</b>                          |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue                       | (2,266,679)           | (2,405,610)           | (2,844,099)        |                     | (2,844,099)        | (438,489)          | 85%                  |
| User Fees and Service Charges           | (235,329)             | (429,529)             | (1,007,977)        | (65,000)            | (1,072,977)        | (643,448)          | 40%                  |
| Reallocated Revenue                     | (69,866)              | (88,893)              | (213,344)          |                     | (213,344)          | (124,451)          | 42%                  |
| <b>Total REVENUE</b>                    | <b>(2,571,874)</b>    | <b>(2,924,032)</b>    | <b>(4,065,420)</b> | <b>(65,000)</b>     | <b>(4,130,420)</b> | <b>(1,206,388)</b> | <b>71%</b>           |
| <b>Total FINANCE</b>                    | <b>(552,844)</b>      | <b>(873,342)</b>      | <b>1,515,765</b>   | <b>(128,260)</b>    | <b>1,387,505</b>   | <b>2,260,847</b>   | <b>(63%)</b>         |
| <b>INFORMATION TECHNOLOGY</b>           |                       |                       |                    |                     |                    |                    |                      |
| <b>EXPENDITURES</b>                     |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits                   | 930,078               | 1,050,215             | 3,131,512          | (91,441)            | 3,040,071          | 1,989,856          | 35%                  |
| Administrative                          | 1,392                 | 4,471                 | 24,585             |                     | 24,585             | 20,114             | 18%                  |
| Purchased Goods                         | 1,121,740             | 1,116,003             | 1,795,484          |                     | 1,795,484          | 679,481            | 62%                  |
| Purchased Services                      | 567,176               | 675,849               | 1,213,788          | 2,702               | 1,216,490          | 540,641            | 56%                  |
| <b>Total EXPENDITURES</b>               | <b>2,620,386</b>      | <b>2,846,538</b>      | <b>6,165,369</b>   | <b>(88,739)</b>     | <b>6,076,630</b>   | <b>3,230,092</b>   | <b>47%</b>           |
| <b>REVENUE</b>                          |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue                       | (51,263)              | (191,394)             | (573,294)          |                     | (573,294)          | (381,900)          | 33%                  |
| User Fees and Service Charges           |                       |                       | (100)              |                     | (100)              | (100)              |                      |
| Reallocated Revenue                     |                       | (15,127)              | (120,937)          |                     | (120,937)          | (105,810)          | 13%                  |
| <b>Total REVENUE</b>                    | <b>(51,263)</b>       | <b>(206,521)</b>      | <b>(694,331)</b>   |                     | <b>(694,331)</b>   | <b>(487,810)</b>   | <b>30%</b>           |
| <b>Total INFORMATION TECHNOLOGY</b>     | <b>2,569,123</b>      | <b>2,640,017</b>      | <b>5,471,038</b>   | <b>(88,739)</b>     | <b>5,382,299</b>   | <b>2,742,282</b>   | <b>49%</b>           |
| <b>HUMAN RESOURCES</b>                  |                       |                       |                    |                     |                    |                    |                      |
| <b>EXPENDITURES</b>                     |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits                   | 446,172               | 413,507               | 1,367,838          |                     | 1,367,838          | 954,331            | 30%                  |
| Administrative                          | 45,320                | 46,749                | 262,101            | (35,000)            | 227,101            | 180,352            | 21%                  |
| Purchased Goods                         | 17,067                | 10,667                | 56,857             |                     | 56,857             | 46,190             | 19%                  |
| Purchased Services                      | 17,934                | 50,454                | 170,545            | 1,001               | 171,546            | 121,092            | 29%                  |
| <b>Total EXPENDITURES</b>               | <b>526,493</b>        | <b>521,377</b>        | <b>1,857,341</b>   | <b>(33,999)</b>     | <b>1,823,342</b>   | <b>1,301,965</b>   | <b>29%</b>           |
| <b>REVENUE</b>                          |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue                       | (150,939)             | (153,594)             | (348,272)          |                     | (348,272)          | (194,678)          | 44%                  |
| Reallocated Revenue                     | (50,031)              | (57,397)              | (147,368)          |                     | (147,368)          | (89,971)           | 39%                  |
| <b>Total REVENUE</b>                    | <b>(200,970)</b>      | <b>(210,991)</b>      | <b>(495,640)</b>   |                     | <b>(495,640)</b>   | <b>(284,649)</b>   | <b>43%</b>           |
| <b>Total HUMAN RESOURCES</b>            | <b>325,523</b>        | <b>310,386</b>        | <b>1,361,701</b>   | <b>(33,999)</b>     | <b>1,327,702</b>   | <b>1,017,316</b>   | <b>23%</b>           |
| <b>LEGISLATIVE &amp; LEGAL SERVICES</b> |                       |                       |                    |                     |                    |                    |                      |
| <b>EXPENDITURES</b>                     |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits                   | 937,252               | 1,129,185             | 3,405,461          | 152,972             | 3,558,433          | 2,429,248          | 32%                  |
| Administrative                          | 14,955                | 16,695                | 61,909             |                     | 61,909             | 45,214             | 27%                  |
| Financial                               | 7,254                 | 5,193                 | 28,834             |                     | 28,834             | 23,641             | 18%                  |
| Purchased Goods                         | 1,515                 | 4,575                 | 28,055             |                     | 28,055             | 23,480             | 16%                  |
| Purchased Services                      | 339,639               | 191,003               | 1,280,969          | 5,074               | 1,286,043          | 1,095,040          | 15%                  |
| Reallocated Expenses                    | 42,956                | 43,853                | 105,248            |                     | 105,248            | 61,395             | 42%                  |
| <b>Total EXPENDITURES</b>               | <b>1,343,571</b>      | <b>1,390,504</b>      | <b>4,910,476</b>   | <b>158,046</b>      | <b>5,068,522</b>   | <b>3,678,018</b>   | <b>27%</b>           |
| <b>REVENUE</b>                          |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue                       | (63,420)              | (796,372)             | (662,608)          | (160,431)           | (823,039)          | (26,667)           | 97%                  |
| Recoveries and Donations                | (63,712)              | (68,360)              | (94,788)           |                     | (94,788)           | (26,428)           | 72%                  |

CORS-056-22

**TOWN OF MILTON  
OPERATING FINANCIAL STATEMENT  
May 2022**

**CORPORATE SERVICES**

|   | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET   | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE           | PERCENT<br>of BUDGET |
|---|-----------------------|-----------------------|--------------------|---------------------|--------------------|--------------------|----------------------|
| User Fees and Service Charges                 | (545,391)             | (533,406)             | (2,354,520)        |                     | (2,354,520)        | (1,821,114)        | 23%                  |
| <b>Total REVENUE</b>                          | <b>(672,523)</b>      | <b>(1,398,138)</b>    | <b>(3,111,916)</b> | <b>(160,431)</b>    | <b>(3,272,347)</b> | <b>(1,874,209)</b> | <b>43%</b>           |
| <b>Total LEGISLATIVE &amp; LEGAL SERVICES</b> | <b>671,048</b>        | <b>(7,634)</b>        | <b>1,798,560</b>   | <b>(2,385)</b>      | <b>1,796,175</b>   | <b>1,803,809</b>   | <b>-</b>             |
| STRATEGIC COMMUNICATIONS                      |                       |                       |                    |                     |                    |                    |                      |
| EXPENDITURES                                  |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits                         | 320,499               | 356,550               | 965,230            |                     | 965,230            | 608,680            | 37%                  |
| Administrative                                | 12,302                | 6,120                 | 17,937             |                     | 17,937             | 11,817             | 34%                  |
| Purchased Goods                               | 408                   | 558                   | 8,300              |                     | 8,300              | 7,742              | 7%                   |
| Purchased Services                            | 11,675                | 11,144                | 77,155             | 942                 | 78,097             | 66,953             | 14%                  |
| <b>Total EXPENDITURES</b>                     | <b>344,884</b>        | <b>374,372</b>        | <b>1,068,622</b>   | <b>942</b>          | <b>1,069,564</b>   | <b>695,192</b>     | <b>35%</b>           |
| REVENUE                                       |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue                             | (191,972)             | (197,083)             | (197,083)          |                     | (197,083)          |                    | 100%                 |
| <b>Total REVENUE</b>                          | <b>(191,972)</b>      | <b>(197,083)</b>      | <b>(197,083)</b>   |                     | <b>(197,083)</b>   |                    | <b>100%</b>          |
| <b>Total STRATEGIC COMMUNICATIONS</b>         | <b>152,912</b>        | <b>177,289</b>        | <b>871,539</b>     | <b>942</b>          | <b>872,481</b>     | <b>695,192</b>     | <b>20%</b>           |
| <b>Total CORPORATE SERVICES</b>               | <b>3,165,762</b>      | <b>2,246,716</b>      | <b>11,018,603</b>  | <b>(252,441)</b>    | <b>10,766,162</b>  | <b>8,519,446</b>   | <b>21%</b>           |
| <b>Total CORPORATE SERVICES</b>               | <b>3,165,762</b>      | <b>2,246,716</b>      | <b>11,018,603</b>  | <b>(252,441)</b>    | <b>10,766,162</b>  | <b>8,519,446</b>   | <b>21%</b>           |

**TOWN OF MILTON  
OPERATING FINANCIAL STATEMENT  
May 2022**

**GENERAL GOVERNMENT**

|  | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET     | FORECAST<br>CHANGES | FORECAST<br>BUDGET   | VARIANCE            | PERCENT<br>of BUDGET |
|--|-----------------------|-----------------------|----------------------|---------------------|----------------------|---------------------|----------------------|
| <b>GENERAL GOVERNMENT</b>                |                       |                       |                      |                     |                      |                     |                      |
| <b>GENERAL GOVERNMENT EXPENDITURES</b>   |                       |                       |                      |                     |                      |                     |                      |
| Salaries and Benefits                    | 559                   | 21,013                |                      | 21,013              | 21,013               |                     | 100%                 |
| Administrative                           | 12,751                | 21,652                | 120,000              |                     | 120,000              | 98,348              | 18%                  |
| Financial                                | 1,262,045             | 2,130,604             | 4,442,545            | 26,400              | 4,468,945            | 2,338,341           | 48%                  |
| Transfers to Own Funds                   | 21,669,800            | 27,866,269            | 38,177,006           | 3,594,704           | 41,771,710           | 13,905,441          | 67%                  |
| Purchased Services                       | 61,851                | (80,652)              | 87,467               | (280)               | 87,187               | 167,839             | (93%)                |
| Reallocated Expenses                     |                       | 6,478                 |                      |                     |                      | (6,478)             | #DIV/0!              |
| <b>Total EXPENDITURES</b>                | <b>23,007,006</b>     | <b>29,965,364</b>     | <b>42,827,018</b>    | <b>3,641,837</b>    | <b>46,468,855</b>    | <b>16,503,491</b>   | <b>64%</b>           |
| <b>REVENUE</b>                           |                       |                       |                      |                     |                      |                     |                      |
| External Revenue Transferred to Reserves | (1,360,161)           | (3,590,815)           | (13,157,152)         | (71,665)            | (13,228,817)         | (9,638,002)         | 27%                  |
| Financing Revenue                        | (817,986)             | (4,751,937)           | (5,507,482)          | (2,883,575)         | (8,391,057)          | (3,639,120)         | 57%                  |
| Taxation                                 | (69,307,992)          | (74,940,264)          | (77,420,407)         |                     | (77,420,407)         | (2,480,143)         | 97%                  |
| Payments In Lieu                         | (908,305)             | (934,283)             | (1,004,695)          |                     | (1,004,695)          | (70,412)            | 93%                  |
| Recoveries and Donations                 |                       | (734)                 |                      | (21,013)            | (21,013)             | (20,279)            | 3%                   |
| User Fees and Service Charges            | (972,091)             | (855,061)             | (3,809,871)          |                     | (3,809,871)          | (2,954,810)         | 22%                  |
| Reallocated Revenue                      | (824,276)             | (794,571)             | (2,183,524)          |                     | (2,183,524)          | (1,388,953)         | 36%                  |
| <b>Total REVENUE</b>                     | <b>(74,190,811)</b>   | <b>(85,867,665)</b>   | <b>(103,083,131)</b> | <b>(2,976,253)</b>  | <b>(106,059,384)</b> | <b>(20,191,719)</b> | <b>81%</b>           |
| <b>Total GENERAL GOVERNMENT</b>          | <b>(51,183,805)</b>   | <b>(55,902,301)</b>   | <b>(60,256,113)</b>  | <b>665,584</b>      | <b>(59,590,529)</b>  | <b>(3,688,228)</b>  | <b>94%</b>           |
| <b>Total GENERAL GOVERNMENT</b>          | <b>(51,183,805)</b>   | <b>(55,902,301)</b>   | <b>(60,256,113)</b>  | <b>665,584</b>      | <b>(59,590,529)</b>  | <b>(3,688,228)</b>  | <b>94%</b>           |
| <b>Total GENERAL GOVERNMENT</b>          | <b>(51,183,805)</b>   | <b>(55,902,301)</b>   | <b>(60,256,113)</b>  | <b>665,584</b>      | <b>(59,590,529)</b>  | <b>(3,688,228)</b>  | <b>94%</b>           |

**TOWN OF MILTON  
OPERATING FINANCIAL STATEMENT  
May 2022**

**COMMUNITY SERVICES**

|  | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET   | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE           | PERCENT<br>of BUDGET |
|--|-----------------------|-----------------------|--------------------|---------------------|--------------------|--------------------|----------------------|
| <b>COMMUNITY SERVICES</b>                        |                       |                       |                    |                     |                    |                    |                      |
| <b>RECREATION AND CULTURE FACILITIES</b>         |                       |                       |                    |                     |                    |                    |                      |
| <b>EXPENDITURES</b>                              |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits                            | 1,347,720             | 1,903,902             | 5,910,247          | (169,548)           | 5,740,699          | 3,836,797          | 33%                  |
| Administrative                                   | 485                   | 6,422                 | 38,146             |                     | 38,146             | 31,724             | 17%                  |
| Financial  | 125,594               | 28,828                | 163,441            |                     | 163,441            | 134,613            | 18%                  |
| Transfers to Own Funds                           | 1,689,892             | 1,731,905             | 1,817,420          |                     | 1,817,420          | 85,515             | 95%                  |
| Purchased Goods                                  | 32,171                | 102,935               | 852,247            | (105,901)           | 746,346            | 643,411            | 14%                  |
| Purchased Services                               | 1,247,117             | 1,588,614             | 6,211,529          | (269,534)           | 5,941,995          | 4,353,381          | 27%                  |
| Reallocated Expenses                             | 21,274                | 36,531                | 175,074            |                     | 175,074            | 138,543            | 21%                  |
| <b>Total EXPENDITURES</b>                        | <b>4,464,253</b>      | <b>5,399,137</b>      | <b>15,168,104</b>  | <b>(544,983)</b>    | <b>14,623,121</b>  | <b>9,223,984</b>   | <b>37%</b>           |
| <b>REVENUE</b>                                   |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue                                | (206,215)             | (133,891)             | (402,745)          |                     | (402,745)          | (268,854)          | 33%                  |
| Grants   | (574,371)             | (545,128)             | (910,117)          | (100,139)           | (1,010,256)        | (465,128)          | 54%                  |
| Recoveries and Donations                         | (5,392)               | (24,909)              | (69,395)           |                     | (69,395)           | (44,486)           | 36%                  |
| User Fees and Service Charges                    | (358,000)             | (2,163,737)           | (7,387,965)        | 288,338             | (7,099,627)        | (4,935,890)        | 30%                  |
| Reallocated Revenue                              |                       | (179,422)             | (408,265)          |                     | (408,265)          | (228,843)          | 44%                  |
| <b>Total REVENUE</b>                             | <b>(1,143,978)</b>    | <b>(3,047,087)</b>    | <b>(9,178,487)</b> | <b>188,199</b>      | <b>(8,990,288)</b> | <b>(5,943,201)</b> | <b>34%</b>           |
| <b>Total RECREATION AND CULTURE FACILITIES</b>   | <b>3,320,275</b>      | <b>2,352,050</b>      | <b>5,989,617</b>   | <b>(356,784)</b>    | <b>5,632,833</b>   | <b>3,280,783</b>   | <b>42%</b>           |
| <b>ADMINISTRATION AND CIVIC FACILITIES</b>       |                       |                       |                    |                     |                    |                    |                      |
| <b>EXPENDITURES</b>                              |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits                            | 1,272,959             | 1,178,413             | 3,487,011          | 185,255             | 3,672,266          | 2,493,853          | 32%                  |
| Administrative                                   | 8,319                 | 25,754                | 42,674             |                     | 42,674             | 16,920             | 60%                  |
| Financial  | 24,476                | 26,072                | 59,893             |                     | 59,893             | 33,821             | 44%                  |
| Transfers to Own Funds                           | 150,329               | 202,245               | 423,212            |                     | 423,212            | 220,967            | 48%                  |
| Purchased Goods                                  | 24,504                | 20,500                | 84,413             |                     | 84,413             | 63,913             | 24%                  |
| Purchased Services                               | 537,666               | 696,573               | 1,529,524          | 43,772              | 1,573,296          | 876,723            | 44%                  |
| Reallocated Expenses                             | 20,874                | 14,275                | 87,678             |                     | 87,678             | 73,403             | 16%                  |
| <b>Total EXPENDITURES</b>                        | <b>2,039,127</b>      | <b>2,163,832</b>      | <b>5,714,405</b>   | <b>229,027</b>      | <b>5,943,432</b>   | <b>3,779,600</b>   | <b>36%</b>           |
| <b>REVENUE</b>                                   |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue                                | (605,984)             | (684,713)             | (1,634,000)        |                     | (1,634,000)        | (949,287)          | 42%                  |
| Recoveries and Donations                         | (13,189)              | (8,124)               | (16,249)           |                     | (16,249)           | (8,125)            | 50%                  |
| User Fees and Service Charges                    | (110,235)             | (106,061)             | (328,314)          |                     | (328,314)          | (222,253)          | 32%                  |
| <b>Total REVENUE</b>                             | <b>(729,408)</b>      | <b>(798,898)</b>      | <b>(1,978,563)</b> |                     | <b>(1,978,563)</b> | <b>(1,179,665)</b> | <b>40%</b>           |
| <b>Total ADMINISTRATION AND CIVIC FACILITIES</b> | <b>1,309,719</b>      | <b>1,364,934</b>      | <b>3,735,842</b>   | <b>229,027</b>      | <b>3,964,869</b>   | <b>2,599,935</b>   | <b>34%</b>           |
| <b>PROGRAMS</b>                                  |                       |                       |                    |                     |                    |                    |                      |
| <b>EXPENDITURES</b>                              |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits                            | 669,365               | 971,671               | 5,595,682          | (931,269)           | 4,664,413          | 3,692,742          | 21%                  |
| Administrative                                   | 2,155                 | 4,580                 | 59,587             | (621)               | 58,966             | 54,386             | 8%                   |
| Financial  | 16,961                | 43,605                | 329,855            |                     | 329,855            | 286,250            | 13%                  |
| Transfers to Own Funds                           |                       |                       | 3,350              | 20,000              | 23,350             | 23,350             |                      |
| Purchased Goods                                  | 7,728                 | 43,199                | 278,539            | (20,631)            | 257,908            | 214,709            | 17%                  |
| Purchased Services                               | 60,795                | 105,547               | 956,794            | (144,540)           | 812,254            | 706,707            | 13%                  |
| Reallocated Expenses                             |                       |                       | 30,750             | 12,750              | 43,500             | 43,500             |                      |
| <b>Total EXPENDITURES</b>                        | <b>757,004</b>        | <b>1,168,602</b>      | <b>7,254,557</b>   | <b>(1,064,311)</b>  | <b>6,190,246</b>   | <b>5,021,644</b>   | <b>19%</b>           |
| <b>REVENUE</b>                                   |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue                                | (21,622)              | (22,195)              | (321,385)          | (20,000)            | (341,385)          | (319,190)          | 7%                   |
| Grants   | (66,619)              | (14,002)              | (68,421)           |                     | (68,421)           | (54,419)           | 20%                  |
| Recoveries and Donations                         | (454)                 | (11,894)              | (404,395)          | (3,000)             | (407,395)          | (395,501)          | 3%                   |
| User Fees and Service Charges                    | (67,326)              | (805,454)             | (6,205,725)        | 1,074,961           | (5,130,764)        | (4,325,310)        | 16%                  |
| <b>Total REVENUE</b>                             | <b>(156,021)</b>      | <b>(853,545)</b>      | <b>(6,999,926)</b> | <b>1,051,961</b>    | <b>(5,947,965)</b> | <b>(5,094,420)</b> | <b>14%</b>           |
| <b>Total PROGRAMS</b>                            | <b>600,983</b>        | <b>315,057</b>        | <b>254,631</b>     | <b>(12,350)</b>     | <b>242,281</b>     | <b>(72,776)</b>    | <b>130%</b>          |

**TOWN OF MILTON**  
**OPERATING FINANCIAL STATEMENT**  
**May 2022**

**COMMUNITY SERVICES**

|                                 | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET   | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE           | PERCENT<br>of BUDGET |
|---------------------------------|-----------------------|-----------------------|--------------------|---------------------|--------------------|--------------------|----------------------|
| <b>OPERATIONS</b>               |                       |                       |                    |                     |                    |                    |                      |
| <b>EXPENDITURES</b>             |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits           | 2,069,323             | 2,314,620             | 5,370,543          | (174,288)           | 5,196,255          | 2,881,635          | 45%                  |
| Administrative                  | 3,347                 | 8,829                 | 37,704             |                     | 37,704             | 28,875             | 23%                  |
| Transfers to Own Funds          | 1,648,622             | 1,799,490             | 1,799,490          |                     | 1,799,490          |                    | 100%                 |
| Purchased Goods                 | 739,563               | 1,005,721             | 1,616,309          | 107,462             | 1,723,771          | 718,050            | 58%                  |
| Purchased Services              | 1,835,549             | 2,878,779             | 6,695,902          | 161,927             | 6,857,829          | 3,979,050          | 42%                  |
| Fleet Expenses                  | 412,586               | 588,528               | 1,086,514          | 70,857              | 1,157,371          | 568,843            | 51%                  |
| Reallocated Expenses            | 1,303,202             | 1,588,224             | 2,841,724          |                     | 2,841,724          | 1,253,500          | 56%                  |
| <b>Total EXPENDITURES</b>       | <b>8,012,192</b>      | <b>10,184,191</b>     | <b>19,448,186</b>  | <b>165,958</b>      | <b>19,614,144</b>  | <b>9,429,953</b>   | <b>52%</b>           |
| <b>REVENUE</b>                  |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue               | (8,917)               | (9,073)               | (255,022)          |                     | (255,022)          | (245,949)          | 4%                   |
| Recoveries and Donations        | (1,148,462)           | (681,146)             | (3,666,421)        | 166,696             | (3,499,725)        | (2,818,579)        | 19%                  |
| User Fees and Service Charges   | (338)                 | (125,435)             | (823,133)          | (95,240)            | (918,373)          | (792,938)          | 14%                  |
| Reallocated Revenue             | (1,698,903)           | (2,026,751)           | (4,123,239)        | (40,095)            | (4,163,334)        | (2,136,583)        | 49%                  |
| <b>Total REVENUE</b>            | <b>(2,856,620)</b>    | <b>(2,842,405)</b>    | <b>(8,867,815)</b> | <b>31,361</b>       | <b>(8,836,454)</b> | <b>(5,994,049)</b> | <b>32%</b>           |
| <b>Total OPERATIONS</b>         | <b>5,155,572</b>      | <b>7,341,786</b>      | <b>10,580,371</b>  | <b>197,319</b>      | <b>10,777,690</b>  | <b>3,435,904</b>   | <b>68%</b>           |
| <b>TRANSIT</b>                  |                       |                       |                    |                     |                    |                    |                      |
| <b>EXPENDITURES</b>             |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits           | 92,575                | 118,011               | 318,089            | 69,661              | 387,750            | 269,739            | 30%                  |
| Administrative                  | 5,906                 | 1,844                 | 10,230             |                     | 10,230             | 8,386              | 18%                  |
| Financial                       |                       |                       | 300                |                     | 300                | 300                |                      |
| Transfers to Own Funds          | 1,376,578             | 1,468,853             | 1,468,853          |                     | 1,468,853          |                    | 100%                 |
| Purchased Goods                 | 3,557                 | 3,934                 | 13,778             |                     | 13,778             | 9,844              | 29%                  |
| Purchased Services              | 1,368,525             | 1,521,459             | 4,915,325          | 457                 | 4,915,782          | 3,394,323          | 31%                  |
| Fleet Expenses                  | 331,788               | 448,871               | 1,462,428          | 101,222             | 1,563,650          | 1,114,779          | 29%                  |
| Reallocated Expenses            | 54,073                | 80,191                | 66,826             | 40,095              | 106,921            | 26,730             | 75%                  |
| <b>Total EXPENDITURES</b>       | <b>3,233,002</b>      | <b>3,643,163</b>      | <b>8,255,829</b>   | <b>211,435</b>      | <b>8,467,264</b>   | <b>4,824,101</b>   | <b>43%</b>           |
| <b>REVENUE</b>                  |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue               | (976,772)             | (977,940)             | (1,177,940)        |                     | (1,177,940)        | (200,000)          | 83%                  |
| Grants                          |                       | (38,044)              |                    | (115,557)           | (115,557)          | (77,513)           | 33%                  |
| Recoveries and Donations        |                       | (36,011)              | (349,999)          | (2,093)             | (352,092)          | (316,081)          | 10%                  |
| User Fees and Service Charges   | (207,761)             | (339,709)             | (787,149)          | 2,093               | (785,056)          | (445,347)          | 43%                  |
| <b>Total REVENUE</b>            | <b>(1,184,533)</b>    | <b>(1,391,704)</b>    | <b>(2,315,088)</b> | <b>(115,557)</b>    | <b>(2,430,645)</b> | <b>(1,038,941)</b> | <b>57%</b>           |
| <b>Total TRANSIT</b>            | <b>2,048,469</b>      | <b>2,251,459</b>      | <b>5,940,741</b>   | <b>95,878</b>       | <b>6,036,619</b>   | <b>3,785,160</b>   | <b>37%</b>           |
| <b>Total COMMUNITY SERVICES</b> | <b>12,435,018</b>     | <b>13,625,286</b>     | <b>26,501,202</b>  | <b>153,090</b>      | <b>26,654,292</b>  | <b>13,029,006</b>  | <b>51%</b>           |
| <b>Total COMMUNITY SERVICES</b> | <b>12,435,018</b>     | <b>13,625,286</b>     | <b>26,501,202</b>  | <b>153,090</b>      | <b>26,654,292</b>  | <b>13,029,006</b>  | <b>51%</b>           |

**TOWN OF MILTON  
OPERATING FINANCIAL STATEMENT  
May 2022**

**DEVELOPMENT SERVICES**

|  | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET   | FORECAST<br>CHANGES | FORECAST<br>BUDGET  | VARIANCE           | PERCENT<br>of BUDGET |
|--|-----------------------|-----------------------|--------------------|---------------------|---------------------|--------------------|----------------------|
| <b>DEVELOPMENT SERVICES</b>            |                       |                       |                    |                     |                     |                    |                      |
| <b>PLANNING SERVICES</b>               |                       |                       |                    |                     |                     |                    |                      |
| <b>EXPENDITURES</b>                    |                       |                       |                    |                     |                     |                    |                      |
| Salaries and Benefits                  | 867,617               | 746,660               | 2,296,018          | (155,042)           | 2,140,976           | 1,394,316          | 35%                  |
| Administrative                         | 5,205                 | 12,031                | 47,001             |                     | 47,001              | 34,970             | 26%                  |
| Purchased Services                     | 24,198                | 57,090                | 52,890             | 25,245              | 78,135              | 21,045             | 73%                  |
| <b>Total EXPENDITURES</b>              | <b>897,020</b>        | <b>815,781</b>        | <b>2,395,909</b>   | <b>(129,797)</b>    | <b>2,266,112</b>    | <b>1,450,331</b>   | <b>36%</b>           |
| <b>REVENUE</b>                         |                       |                       |                    |                     |                     |                    |                      |
| Financing Revenue                      | (234,816)             | (169,732)             | (629,086)          | 55,892              | (573,194)           | (403,462)          | 30%                  |
| Recoveries and Donations               | (7,484)               | (14,570)              | (48,041)           | (23,461)            | (71,502)            | (56,932)           | 20%                  |
| User Fees and Service Charges          | (1,278,338)           | (1,095,773)           | (1,601,053)        | (237,491)           | (1,838,544)         | (742,771)          | 60%                  |
| <b>Total REVENUE</b>                   | <b>(1,520,638)</b>    | <b>(1,280,075)</b>    | <b>(2,278,180)</b> | <b>(205,060)</b>    | <b>(2,483,240)</b>  | <b>(1,203,165)</b> | <b>52%</b>           |
| <b>Total PLANNING SERVICES</b>         | <b>(623,618)</b>      | <b>(464,294)</b>      | <b>117,729</b>     | <b>(334,857)</b>    | <b>(217,128)</b>    | <b>247,166</b>     | <b>214%</b>          |
| <b>BUILDING SERVICES</b>               |                       |                       |                    |                     |                     |                    |                      |
| <b>EXPENDITURES</b>                    |                       |                       |                    |                     |                     |                    |                      |
| Salaries and Benefits                  | 1,248,640             | 1,293,186             | 4,995,626          | (886,036)           | 4,109,590           | 2,816,404          | 31%                  |
| Administrative                         | 20,940                | 28,078                | 144,892            |                     | 144,892             | 116,814            | 19%                  |
| Financial                              | 6                     | (1)                   |                    |                     |                     | 1                  | #DIV/0!              |
| Transfers to Own Funds                 | 1,713,339             | 3,496,175             | 381,530            | 3,378,119           | 3,759,649           | 263,474            | 93%                  |
| Purchased Goods                        | 719                   | 1,107                 | 16,301             |                     | 16,301              | 15,194             | 7%                   |
| Purchased Services                     | 15,643                | 25,597                | 45,080             | 7,141               | 52,221              | 26,624             | 49%                  |
| Reallocated Expenses                   | 876,600               | 813,647               | 2,485,742          |                     | 2,485,742           | 1,672,095          | 33%                  |
| <b>Total EXPENDITURES</b>              | <b>3,875,887</b>      | <b>5,657,789</b>      | <b>8,069,171</b>   | <b>2,499,224</b>    | <b>10,568,395</b>   | <b>4,910,606</b>   | <b>54%</b>           |
| <b>REVENUE</b>                         |                       |                       |                    |                     |                     |                    |                      |
| Financing Revenue                      | (8,916)               | (9,072)               | (9,072)            |                     | (9,072)             |                    | 100%                 |
| User Fees and Service Charges          | (3,866,972)           | (5,648,713)           | (8,060,098)        | (2,499,224)         | (10,559,322)        | (4,910,609)        | 53%                  |
| <b>Total REVENUE</b>                   | <b>(3,875,888)</b>    | <b>(5,657,785)</b>    | <b>(8,069,170)</b> | <b>(2,499,224)</b>  | <b>(10,568,394)</b> | <b>(4,910,609)</b> | <b>54%</b>           |
| <b>Total BUILDING SERVICES</b>         | <b>(1)</b>            | <b>4</b>              | <b>1</b>           |                     | <b>1</b>            | <b>(3)</b>         | <b>400%</b>          |
| <b>INFRASTRUCTURE MANAGEMENT</b>       |                       |                       |                    |                     |                     |                    |                      |
| <b>EXPENDITURES</b>                    |                       |                       |                    |                     |                     |                    |                      |
| Salaries and Benefits                  | 713,154               | 812,213               | 2,292,456          | (77,151)            | 2,215,305           | 1,403,092          | 37%                  |
| Administrative                         | 5,232                 | 6,280                 | 31,896             |                     | 31,896              | 25,616             | 20%                  |
| Financial                              |                       | 227,951               | 246,398            |                     | 246,398             | 18,447             | 93%                  |
| Transfers to Own Funds                 |                       | 29,257                | 29,257             |                     | 29,257              |                    | 100%                 |
| Purchased Goods                        | 9,248                 | 8,391                 | 35,879             |                     | 35,879              | 27,488             | 23%                  |
| Purchased Services                     | 414,105               | 489,197               | 1,987,558          | (47,178)            | 1,940,380           | 1,451,183          | 25%                  |
| Reallocated Expenses                   | 2,532                 | 1,212                 | 7,926              |                     | 7,926               | 6,714              | 15%                  |
| <b>Total EXPENDITURES</b>              | <b>1,144,271</b>      | <b>1,574,501</b>      | <b>4,631,370</b>   | <b>(124,329)</b>    | <b>4,507,041</b>    | <b>2,932,540</b>   | <b>35%</b>           |
| <b>REVENUE</b>                         |                       |                       |                    |                     |                     |                    |                      |
| Financing Revenue                      | (483,295)             | (432,891)             | (1,072,210)        | (18,340)            | (1,090,550)         | (657,659)          | 40%                  |
| Recoveries and Donations               | (9,123)               | (4,745)               | (13,036)           |                     | (13,036)            | (8,291)            | 36%                  |
| User Fees and Service Charges          | (51,211)              | (35,126)              | (305,566)          | (76,590)            | (382,156)           | (347,030)          | 9%                   |
| <b>Total REVENUE</b>                   | <b>(543,629)</b>      | <b>(472,762)</b>      | <b>(1,390,812)</b> | <b>(94,930)</b>     | <b>(1,485,742)</b>  | <b>(1,012,980)</b> | <b>32%</b>           |
| <b>Total INFRASTRUCTURE MANAGEMENT</b> | <b>600,642</b>        | <b>1,101,739</b>      | <b>3,240,558</b>   | <b>(219,259)</b>    | <b>3,021,299</b>    | <b>1,919,560</b>   | <b>36%</b>           |
| <b>DEVELOPMENT ENGINEERING</b>         |                       |                       |                    |                     |                     |                    |                      |
| <b>EXPENDITURES</b>                    |                       |                       |                    |                     |                     |                    |                      |
| Salaries and Benefits                  | 555,893               | 719,156               | 2,051,631          | (10,433)            | 2,041,198           | 1,322,042          | 35%                  |
| Administrative                         | 4,811                 | 7,783                 | 32,439             |                     | 32,439              | 24,656             | 24%                  |
| Purchased Goods                        |                       |                       | 200                |                     | 200                 | 200                |                      |
| Purchased Services                     | 24,895                | 95,177                | 220,608            | 64,047              | 284,655             | 189,478            | 33%                  |
| <b>Total EXPENDITURES</b>              | <b>585,599</b>        | <b>822,116</b>        | <b>2,304,878</b>   | <b>53,614</b>       | <b>2,358,492</b>    | <b>1,536,376</b>   | <b>35%</b>           |
| <b>REVENUE</b>                         |                       |                       |                    |                     |                     |                    |                      |

**TOWN OF MILTON  
OPERATING FINANCIAL STATEMENT  
May 2022**

**DEVELOPMENT SERVICES**

|                                      | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET   | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE           | PERCENT<br>of BUDGET |
|--------------------------------------|-----------------------|-----------------------|--------------------|---------------------|--------------------|--------------------|----------------------|
| Financing Revenue                    | (16,945)              | (51,098)              | (96,613)           |                     | (96,613)           | (45,515)           | 53%                  |
| Recoveries and Donations             | 158                   | (14,842)              | (97,843)           |                     | (97,843)           | (83,001)           | 15%                  |
| User Fees and Service Charges        | (546,721)             | (593,649)             | (1,786,016)        | (4,218)             | (1,790,234)        | (1,196,585)        | 33%                  |
| Reallocated Revenue                  | (81,813)              | (30,064)              | (262,823)          |                     | (262,823)          | (232,759)          | 11%                  |
| <b>Total REVENUE</b>                 | <b>(645,321)</b>      | <b>(689,653)</b>      | <b>(2,243,295)</b> | <b>(4,218)</b>      | <b>(2,247,513)</b> | <b>(1,557,860)</b> | <b>31%</b>           |
| <b>Total DEVELOPMENT ENGINEERING</b> | <b>(59,722)</b>       | <b>132,463</b>        | <b>61,583</b>      | <b>49,396</b>       | <b>110,979</b>     | <b>(21,484)</b>    | <b>119%</b>          |
| ADMINISTRATION                       |                       |                       |                    |                     |                    |                    |                      |
| EXPENDITURES                         |                       |                       |                    |                     |                    |                    |                      |
| Salaries and Benefits                | 180,302               | 164,983               | 461,411            | (30,152)            | 431,259            | 266,276            | 38%                  |
| Administrative                       | 1,869                 | 7,145                 | 12,740             |                     | 12,740             | 5,595              | 56%                  |
| Purchased Goods                      | 7,795                 | 3,534                 | 47,950             |                     | 47,950             | 44,416             | 7%                   |
| Purchased Services                   | 91,133                | 74,818                | 227,609            | 21,966              | 249,575            | 174,757            | 30%                  |
| <b>Total EXPENDITURES</b>            | <b>281,099</b>        | <b>250,480</b>        | <b>749,710</b>     | <b>(8,186)</b>      | <b>741,524</b>     | <b>491,044</b>     | <b>34%</b>           |
| REVENUE                              |                       |                       |                    |                     |                    |                    |                      |
| Financing Revenue                    | (86,904)              | (69,545)              | (119,512)          |                     | (119,512)          | (49,967)           | 58%                  |
| Recoveries and Donations             | (1,752)               | 1,350                 |                    | (4,501)             | (4,501)            | (5,851)            | (30%)                |
| User Fees and Service Charges        | (6,675)               |                       |                    |                     |                    |                    | #DIV/O!              |
| <b>Total REVENUE</b>                 | <b>(95,331)</b>       | <b>(68,195)</b>       | <b>(119,512)</b>   | <b>(4,501)</b>      | <b>(124,013)</b>   | <b>(55,818)</b>    | <b>55%</b>           |
| <b>Total ADMINISTRATION</b>          | <b>185,768</b>        | <b>182,285</b>        | <b>630,198</b>     | <b>(12,687)</b>     | <b>617,511</b>     | <b>435,226</b>     | <b>30%</b>           |
| <b>Total DEVELOPMENT SERVICES</b>    | <b>103,069</b>        | <b>952,197</b>        | <b>4,050,069</b>   | <b>(517,407)</b>    | <b>3,532,662</b>   | <b>2,580,465</b>   | <b>27%</b>           |
| <b>Total DEVELOPMENT SERVICES</b>    | <b>103,069</b>        | <b>952,197</b>        | <b>4,050,069</b>   | <b>(517,407)</b>    | <b>3,532,662</b>   | <b>2,580,465</b>   | <b>27%</b>           |

**TOWN OF MILTON  
OPERATING FINANCIAL STATEMENT  
May 2022**

**LIBRARY**

|                               | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET   | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE         | PERCENT<br>of BUDGET |
|-------------------------------|-----------------------|-----------------------|--------------------|---------------------|--------------------|------------------|----------------------|
| <b>LIBRARY</b>                |                       |                       |                    |                     |                    |                  |                      |
| <b>LIBRARY</b>                |                       |                       |                    |                     |                    |                  |                      |
| <b>EXPENDITURES</b>           |                       |                       |                    |                     |                    |                  |                      |
| Salaries and Benefits         | 1,360,244             | 1,382,342             | 3,896,277          | 2,150               | 3,898,427          | 2,516,085        | 35%                  |
| Administrative                | 14,657                | 18,524                | 43,426             |                     | 43,426             | 24,902           | 43%                  |
| Financial                     | 2,386                 | 2,375                 | 5,821              |                     | 5,821              | 3,446            | 41%                  |
| Transfers to Own Funds        | 604,003               | 634,686               | 634,686            |                     | 634,686            |                  | 100%                 |
| Purchased Goods               | 137,265               | 153,042               | 322,983            | 53,667              | 376,650            | 223,608          | 41%                  |
| Purchased Services            | 206,185               | 211,915               | 470,980            | 6                   | 470,986            | 259,071          | 45%                  |
| Reallocated Expenses          | 620                   | 180,011               | 376,416            |                     | 376,416            | 196,405          | 48%                  |
| <b>Total EXPENDITURES</b>     | <b>2,325,360</b>      | <b>2,582,895</b>      | <b>5,750,589</b>   | <b>55,823</b>       | <b>5,806,412</b>   | <b>3,223,517</b> | <b>44%</b>           |
| <b>REVENUE</b>                |                       |                       |                    |                     |                    |                  |                      |
| Financing Revenue             | (167,903)             | (18,919)              | (168,919)          | 994                 | (167,925)          | (149,006)        | 11%                  |
| Taxation                      | (5,039,861)           | (5,308,486)           | (5,308,486)        |                     | (5,308,486)        |                  | 100%                 |
| Grants                        |                       | (53,667)              | (57,554)           | (55,817)            | (113,371)          | (59,704)         | 47%                  |
| Recoveries and Donations      | (9,054)               | (11,097)              | (14,596)           | (1,000)             | (15,596)           | (4,499)          | 71%                  |
| User Fees and Service Charges | (13,357)              | (39,410)              | (201,037)          |                     | (201,037)          | (161,627)        | 20%                  |
| <b>Total REVENUE</b>          | <b>(5,230,175)</b>    | <b>(5,431,579)</b>    | <b>(5,750,592)</b> | <b>(55,823)</b>     | <b>(5,806,415)</b> | <b>(374,836)</b> | <b>94%</b>           |
| <b>Total LIBRARY</b>          | <b>(2,904,815)</b>    | <b>(2,848,684)</b>    | <b>(3)</b>         |                     | <b>(3)</b>         | <b>2,848,681</b> | <b>94,956,133%</b>   |
| <b>Total LIBRARY</b>          | <b>(2,904,815)</b>    | <b>(2,848,684)</b>    | <b>(3)</b>         |                     | <b>(3)</b>         | <b>2,848,681</b> | <b>94,956,133%</b>   |
| <b>Total LIBRARY</b>          | <b>(2,904,815)</b>    | <b>(2,848,684)</b>    | <b>(3)</b>         |                     | <b>(3)</b>         | <b>2,848,681</b> | <b>94,956,133%</b>   |

**TOWN OF MILTON  
OPERATING FINANCIAL STATEMENT  
May 2022**

**HOSPITAL EXPANSION**

|                                 | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE | PERCENT<br>of BUDGET |
|---------------------------------|-----------------------|-----------------------|------------------|---------------------|--------------------|----------|----------------------|
| HOSPITAL EXPANSION              |                       |                       |                  |                     |                    |          |                      |
| HOSPITAL EXPANSION              |                       |                       |                  |                     |                    |          |                      |
| EXPENDITURES                    |                       |                       |                  |                     |                    |          |                      |
| Financial                       | 1,939,994             | 1,963,026             | 2,501,566        |                     | 2,501,566          | 538,540  | 78%                  |
| <b>Total EXPENDITURES</b>       | 1,939,994             | 1,963,026             | 2,501,566        |                     | 2,501,566          | 538,540  | 78%                  |
| REVENUE                         |                       |                       |                  |                     |                    |          |                      |
| Financing Revenue               | (2,503,090)           | (2,501,566)           | (2,501,566)      |                     | (2,501,566)        |          | 100%                 |
| <b>Total REVENUE</b>            | (2,503,090)           | (2,501,566)           | (2,501,566)      |                     | (2,501,566)        |          | 100%                 |
| <b>Total HOSPITAL EXPANSION</b> | (563,096)             | (538,540)             |                  |                     |                    | 538,540  | #DIV/0!              |
| <b>Total HOSPITAL EXPANSION</b> | (563,096)             | (538,540)             |                  |                     |                    | 538,540  | #DIV/0!              |
| <b>Total HOSPITAL EXPANSION</b> | (563,096)             | (538,540)             |                  |                     |                    | 538,540  | #DIV/0!              |

**TOWN OF MILTON  
OPERATING FINANCIAL STATEMENT  
May 2022**

**BIA**

|                               | 2021<br>YTD<br>ACTUAL | 2022<br>YTD<br>ACTUAL | ANNUAL<br>BUDGET | FORECAST<br>CHANGES | FORECAST<br>BUDGET | VARIANCE        | PERCENT<br>of BUDGET |
|-------------------------------|-----------------------|-----------------------|------------------|---------------------|--------------------|-----------------|----------------------|
| <b>BIA</b>                    |                       |                       |                  |                     |                    |                 |                      |
| <b>BIA</b>                    |                       |                       |                  |                     |                    |                 |                      |
| <b>EXPENDITURES</b>           |                       |                       |                  |                     |                    |                 |                      |
| Salaries and Benefits         | 51,959                | 54,750                | 153,555          | 5,000               | 158,555            | 103,805         | 35%                  |
| Administrative                | 45                    |                       |                  |                     |                    |                 | #DIV/0!              |
| Financial                     | 2,083                 | 2,128                 | 4,000            |                     | 4,000              | 1,872           | 53%                  |
| Purchased Goods               | 395                   | 452                   | 9,700            | 10,000              | 19,700             | 19,248          | 2%                   |
| Purchased Services            | 22,267                | 21,304                | 168,395          | 72,250              | 240,645            | 219,341         | 9%                   |
| Reallocated Expenses          | 3,000                 | 3,385                 | 6,000            |                     | 6,000              | 2,615           | 56%                  |
| <b>Total EXPENDITURES</b>     | <b>79,749</b>         | <b>82,019</b>         | <b>341,650</b>   | <b>87,250</b>       | <b>428,900</b>     | <b>346,881</b>  | <b>19%</b>           |
| <b>REVENUE</b>                |                       |                       |                  |                     |                    |                 |                      |
| Financing Revenue             | (39,132)              | (36,604)              | (36,604)         |                     | (36,604)           |                 | 100%                 |
| Taxation                      | (237,266)             | (244,943)             | (245,796)        |                     | (245,796)          | (853)           | 100%                 |
| Grants                        |                       | (389)                 | (4,000)          | (50,000)            | (54,000)           | (53,611)        | 1%                   |
| Recoveries and Donations      | (1,200)               | (36,999)              | (15,500)         | (24,500)            | (40,000)           | (3,001)         | 92%                  |
| User Fees and Service Charges | (600)                 | (10,061)              | (22,500)         |                     | (22,500)           | (12,439)        | 45%                  |
| Reallocated Revenue           |                       |                       | (17,250)         | (12,750)            | (30,000)           | (30,000)        |                      |
| <b>Total REVENUE</b>          | <b>(278,198)</b>      | <b>(328,996)</b>      | <b>(341,650)</b> | <b>(87,250)</b>     | <b>(428,900)</b>   | <b>(99,904)</b> | <b>77%</b>           |
| <b>Total BIA</b>              | <b>(198,449)</b>      | <b>(246,977)</b>      |                  |                     |                    | <b>246,977</b>  | <b>#DIV/0!</b>       |
| <b>Total BIA</b>              | <b>(198,449)</b>      | <b>(246,977)</b>      |                  |                     |                    | <b>246,977</b>  | <b>#DIV/0!</b>       |
| <b>Total BIA</b>              | <b>(198,449)</b>      | <b>(246,977)</b>      |                  |                     |                    | <b>246,977</b>  | <b>#DIV/0!</b>       |

## 2022 Operating Variance Commentary By Department

Variances impacting multiple departments of the Town are highlighted below.

### Staff Gapping

In 2022, the Town has budgeted for savings from staff vacancies in the amount of \$700,000. As staff gapping savings are identified, the salary and benefit budget is reduced within the respective department while an offsetting variance is shown against the budgets in General Government up to the full year budgeted gapping amounts. This redistributes the annual budget from the departments as the savings are being incurred.

The Town wide staff gapping savings that were projected through the May variance review process are \$881,632. As such, the target of \$700,000 is expected to be reached and additional savings in the amount of \$181,632 are expected to be realized.

### Insurance

As previously reported through CORS-010-22, the Town's comprehensive insurance portfolio premium for 2022 increased by approximately 40% for the overall program. Total insurance costs amounted to \$1,026,153 and an unfavourable variance to budget of \$157,496 is being reported for the Town. Insurance costs have been allocated across departments and corresponding forecast changes reflecting variances to budget for each department have been completed.

### Fuel

Unexpected increases in fuel rates in 2022 are resulting in an estimated unfavourable variance of \$172,079. Price escalations have been partially mitigated to date through variances in consumption relative to budgeted quantities. This is an area of continued financial risk for the Town as price volatility may result in further financial impacts as the year progresses.

### Utilities

Reducing hydro consumption has been the focus of several recent capital programs. LED lighting upgrades at the Mattamy National Cycling Centre, the Milton Sports Centre, and the Milton Leisure Centre have reduced consumption and maintenance costs. Solar panels have been installed at Sherwood Community Centre to satisfy facility demand with renewable energy. These projects, along with reduced demand have led to energy consumption reductions with utility savings of \$232,005 being reported within the Town facilities. Additional hydro consumption savings of \$50,000 are projected resulting from the LED street light replacements.

Utility rates are another area being closely monitored by staff as changing rates, combined with changes in consumption, could result in continuing impacts to the financial forecast.

## 2022 Operating Variance Commentary By Department

Variances identified within specific departments are as follows:

### **Mayor & Council - \$325 Projected Favourable**

The variance is the result of the insurance allocation.

### **Executive Services - \$49,244 Projected Favourable**

Office of the CAO is reporting an unfavourable variance of \$353 which relates to the insurance allocation.

Strategic Initiatives and Economic Development is reporting savings of \$62,138. A portion of this is driven by savings from staff vacancies in the amount of \$20,433. It is expected that there will be savings of \$25,000 this year in marketing/advertising costs pending an external study which will review and recommend how to best utilize this budget going forward. As discussed in ES-006-22, Digital Service Squad funding of \$48,356 in 2022 is being utilized to fund a contract position. Additional lease revenue of \$12,000 is also being projected. The balance of the variance is due to reductions in contracts and the insurance allocation.

Fire is projecting increased expenditures of \$12,539 due to the reallocation of insurance costs, offset in part by an increase in smoke detector grants.

### **Corporate Services - \$252,442 Projected Favourable**

The Finance division is reporting a surplus of \$128,260. Staff gapping savings of \$68,426 is being reported, which is partially offset by an insurance cost allocation of \$7,666 and some savings in professional development. Additional Mortgage Company Processing Fee revenue of \$65,000 is expected by year end.

Information Technology is reporting savings of \$88,739. This is largely due to staff gapping savings of \$91,441 which is partially offset by the insurance cost allocation.

Human Resources is reporting a surplus of \$33,999. Expected savings in the area of continuing education and corporate training is slightly offset by increased insurance costs.

The Legislative and Legal Services division is reporting a surplus of \$2,385. Short term rentals (DS-053-22) and the Administrative Penalty System (APS) project have been reflected as an increase in staffing costs offset by a contribution from the tax rate stabilization reserve and a contribution from capital, respectively.

Strategic Communications is reporting a \$942 increase in expenditures related to the insurance allocation.

## 2022 Operating Variance Commentary By Department

### General Government - \$665,584 Projected Unfavourable

In 2021 Milton received \$1,502,534 from the 2021 Provincial COVID-19 Recovery Fund to be used towards managing the financial pressures associated with COVID-19. At year end excess funding was transferred to reserve and interest was applied to it. This funding, in the amount of \$85,406 was transferred from reserve to the operating budget in 2022 where it was used to partially offset the impact of provincially mandated facility shutdowns early in the year.

In 2022, the Town budgeted for savings from staff vacancies in the amount of \$700,000. As staff gapping savings are identified, the salary and benefit budget is reduced within the respective department while an offsetting variance is shown against the budgets in General Government up to the full year budgeted gapping amounts. This redistributes the annual budget from the departments as the savings are being incurred. By end of May 2022, the Town wide staff gapping savings identified were \$881,632. The target of \$700,000 has been reached and additional savings in the amount of \$181,632 have been realized.

Year to date fully paid time off for staff associated with COVID related Infectious Disease Emergency Leave is \$21,013 with no net impact to the Town as it is fully recovered from the Province.

Based on Town policy the investment income related to reserve funds, including development charge reserve funds, is allocated directly to the specific reserve fund with the remaining going through the operating budget. Due to a higher than anticipated portfolio balance and overall increase in yields, investment income for the Town is forecasted to be \$2.2 million favourable to budget, with \$1.5 million flowing through Financing Revenue within General Government and then allocated to specific reserves as identified through the budget process with no impact to the bottom line. Based on fluctuating market conditions and varying reserve and reserve fund balances, overall investment income and allocations to specific funds may change throughout the year.

The Property Tax Capping Program coordinated with the Region has ended with a surplus. As a result, the Town has received a refund, including interest, in the amount of \$117,600. Tax write-offs are trending higher than budget and are an area of risk that staff will continue to monitor. At the current time, an additional \$144,000 has been added to the forecast.

The sale of a parcel of Town owned land resulted in net proceeds of \$2.1 million which were transferred to the Property Transactions Reserve in accordance with Town policy.

## 2022 Operating Variance Commentary By Department

As discussed through the Milton Hydro Holdings staff report (CORS-006-22) the Town's \$14.9 million promissory note to Milton Hydro was restructured and returned to the Town in January 2022. As the Town historically received a fixed dividend/interest amount each year the re-financing will create fluctuations in the annual dividend/interest payments received year to year from Milton Hydro. To stabilize the 2022 operating budget for the projected net shortfall in budgeted dividend/interest payments an estimated \$1.0 million transfer is forecasted and will be reviewed at year end.

### **Community Services - \$153,086 Projected Unfavourable**

A realignment of staffing positions within Community Services is creating variances between divisions but results in no net impact to the Town's bottom line.

Recreation and Culture Facilities is projecting a net surplus to budget of \$356,784. Staff gapping savings of full time staff positions of \$111,219 is being reported. As previously discussed, reduced hydro consumption is expected to result in utility savings of \$232,005 within Town facilities. Facility concession closures through September will result in lost revenue of \$288,338 that will be partially offset by savings in part-time staffing of \$50,822, and materials and supplies of \$105,901. Contract savings of \$25,000 are the result of in-house cleaning at the Sherwood Community Centre. Insurance savings of \$12,773 is a result of the insurance allocation. Additional funding was received from the Canadian Arts Presentation funding in the amount of \$75,000 and assisted in reducing COVID pressure on the performing arts. Similarly, a higher than budgeted amount of Legacy Funding of \$25,139 associated with the Mattamy National Cycling Centre was received.

Administration and Civic Facilities is projecting a deficit of \$229,027. The allocation of insurance premiums resulted in increased costs of \$43,772 with the balance related to the realignment of staffing between divisions.

Programs is reporting a forecasted favourable variance to budget of \$12,350. \$247,195 of savings relates to the realignment of staffing between divisions. Staff gapping savings of \$108,550 are expected. Facility closures in January due to the pandemic, combined with a slower than anticipated uptake in programs is leading to projected reductions in revenue of \$1,074,961 which will be partially offset by savings in part-time staffing of \$575,524 and savings in materials & supplies and contracted services of \$165,171. In accordance with COMS-011-21, \$20,000 from the Community Fund is being reallocated to the new Milton Small Grants Program with no bottom line impact.

Operations is reporting an overall shortfall of \$197,319. Staff gapping savings of \$258,947 are being forecast. As a result of numerous winter thaw/freeze events, winter maintenance contracts and materials spending was higher than anticipated with a negative variance to budget of \$359,736 expected for the year. This is partially offset by increased winter maintenance developer recoveries of \$95,240 due to delays in assumption of certain subdivisions. The winter events also resulted in greater than

## 2022 Operating Variance Commentary By Department

anticipated costs of bus stop snow clearing of \$40,095 which are shown in the Transit division along with an offsetting recovery in Operations. A net reduction in revenues associated with the Regional budget in the amount of \$90,762 is being forecast to align with expected recoveries. An additional \$73,245 negative variance is the result of the insurance allocation. Fuel costs are impacting this division and resulting in an expected negative variance to budget of \$70,857.

Transit is reporting a deficit in the amount of \$95,878. Although transit service and ridership is tracking slightly above budgeted expectations, higher than expected fuel rates are resulting in an expected negative variance to budget of \$101,222. Additional staffing costs of \$69,661 are the result of departmental staff realignment. Winter maintenance costs are \$40,095 greater than budgeted due to higher than anticipated winter events. The Town received unbudgeted federal-provincial funding from the Safe Restart Agreement - Transit Phase 3 in the amount of \$115,557 to assist with COVID-related funding shortfalls early in the year.

### **Development Services - \$517,407 Favourable**

Planning Services is reporting a surplus in the amount of \$334,857. Staff gapping savings of \$97,421 are being reported along with an increase in user fee revenue of \$237,491, largely driven by increased activity for zoning amendments, subdivision applications and site plans. There are additional staff vacancy savings of \$71,070 offset by reduced recoveries from capital, and the extension of a co-op student contract. Consultant costs and recoveries increased by \$23,461 with no net impact to the Town's bottom line.

Within Building Services, delays in hiring have led to staff savings of \$886,036. Non-residential and residential development building permit applications and revenues are forecast to increase by \$2,499,244. This results in an expected increase in a transfer to the Building Stabilization Reserve this year in the amount of \$3,378,119. Overall there is no net impact to the Town's bottom line.

Infrastructure Management is projecting a \$219,259 favourable variance. Of this amount, \$77,151 is related to staff gapping savings. Increased fee revenue of \$76,590 related to developer recoveries of streetlight hydro and maintenance costs is being forecast due to a shift in timing of subdivision assumptions along with five new subdivisions not anticipated in the original budget estimates. An adjustment to the recoveries associated with staff time spent on capital projects has led to increased revenues of \$18,340. Utility savings of \$50,000 are also projected due to LED street lighting replacement. The remaining variance is the result of the insurance allocation.

Development Engineering is reporting a deficit of \$49,396. Savings in staffing due to staff vacancies in the amount of \$10,433 is being reported, as well as increased agreement revenue. A projected increased cost of \$61,617 is due to performing more work on undeveloped subdivisions than will be recovered through the Engineering and Inspection Fees. This fee is being reviewed through a comprehensive user fee study, currently

## 2022 Operating Variance Commentary By Department

underway to ensure these fees are set to recover the cost of providing service to the greatest extent possible. The remaining variance is the result of the insurance allocation.

The Administration division has a surplus of \$12,687. Staff gapping savings in the amount of \$38,152 is being reported, along with an offsetting amount of \$17,465 related to the insurance allocation.

### Library - No Projected Net Variance

The library has received a \$30,000 Canada Healthy Communities Grant, and a \$23,667 New Horizons for Seniors Grant to offer additional programming. An increase in program expenditures offsets these grants resulting in no net impact to the Library.

### Hospital - No Projected Net Variances

### BIA - No Projected Net Variances

As reported through CORS-031-22, an expense of \$60,000 has been added for the replacement of the mural at Main St. E. and Charles St., partially offset by federal funding of \$45,000. Increased fundraising in the amount of \$24,500 will fund the balance of costs of the mural as well as additional event costs. A reallocation of Town spending on the downtown street festivals is resulting in an additional transfer of \$12,750 from the Town to the BIA to fund event costs. Canada Summer Jobs grant funding of \$5,000 is being forecast, offset by related staffing costs. There is no net overall impact to the BIA.

## Appendix 3 - CORS-056-22 Investment Portfolio Holdings and Limitations

| Authorized Investments and Limitations (31-May-2022)                    |                  |                |                |                 |                |                   |                                   |                         |                                    |                       |
|---|------------------|----------------|----------------|-----------------|----------------|-------------------|-----------------------------------|-------------------------|------------------------------------|-----------------------|
| Category / Sector <sup>(1)</sup>  | Remaining Term   |                |                | Total           | % of Portfolio | Portfolio Maximum | Individual Maximum <sup>(2)</sup> | Term Limitation (Years) | Minimum DBRS Rating <sup>(3)</sup> |                       |
|   | Less than 1 Year | 1 to 5 Years   | 5 to 10 Years  |                 |                |                   |                                   |                         | Short-term                         | Long-Term             |
| <b>Cash</b>   | \$91.39          | -              | -              | \$91.39         | 37%            |                   |                                   |                         |                                    |                       |
| <b>Federal and Federal Guaranteed<sup>(4)</sup></b>                     | -                | -              | \$1.93         | \$1.93          | 1%             | 100%              | 100%                              | 20                      | N/A                                | A (low)               |
| <b>Provincial and Provincial Guaranteed<sup>(4)</sup></b>               |                  |                |                |                 |                |                   |                                   |                         |                                    |                       |
| Alberta   | -                | \$2.08         | \$4.26         | \$6.34          | 3%             |                   | 20%                               |                         |                                    |                       |
| British Columbia  | \$2.79           | -              | \$0.94         | \$3.73          | 1%             |                   | 20%                               |                         |                                    |                       |
| Manitoba  | \$3.28           | -              | \$1.11         | \$4.38          | 2%             |                   | 20%                               |                         |                                    |                       |
| Ontario   | \$1.72           | \$1.00         | \$7.99         | \$10.71         | 4%             |                   | 20%                               | 15                      | R-1 (low)                          | A (low)               |
| Prince Edward Island  | -                | -              | \$0.99         | \$0.99          | 0%             |                   | 20%                               |                         |                                    |                       |
| Quebec  | \$2.35           | -              | \$1.81         | \$4.16          | 2%             |                   | 20%                               |                         |                                    |                       |
| Saskatchewan  | -                | -              | \$1.06         | \$1.06          | 0%             |                   | 20%                               |                         |                                    |                       |
| <b>Provincial and Provincial Guaranteed Sub-total</b>                   | \$10.14          | \$3.07         | \$18.16        | \$31.38         | 13%            | 100%              |                                   |                         |                                    |                       |
| <b>Municipal and Municipal Guaranteed</b>                               |                  |                |                |                 |                |                   |                                   |                         |                                    |                       |
| BC Municipal Finance Authority  | -                | -              | \$6.18         | \$6.18          | 2%             |                   | 10%                               |                         |                                    |                       |
| City of Toronto   | -                | -              | \$1.97         | \$1.97          | 1%             |                   | 10%                               |                         |                                    |                       |
| Regional Municipality of York   | -                | \$5.23         | \$5.27         | \$10.50         | 4%             |                   | 10%                               |                         |                                    |                       |
| Regional Municipality of Peel   | -                | \$1.04         | -              | \$1.04          | 0%             |                   | 10%                               | 15                      | R-1 (low)                          | A (low)               |
| City of Montreal  | -                | \$1.49         | \$2.61         | \$4.09          | 2%             |                   | 10%                               |                         |                                    |                       |
| Region of Waterloo  | -                | -              | \$1.50         | \$1.50          | 1%             |                   | 10%                               |                         |                                    |                       |
| City of Vancouver   | -                | -              | \$1.06         | \$1.06          | 0%             |                   | 10%                               |                         |                                    |                       |
| <b>Municipal and Municipal Guaranteed Sub-total</b>                     | \$0.00           | \$7.76         | \$18.58        | \$26.34         | 11%            | 50%               |                                   |                         |                                    |                       |
| <b>Boards / Schools<sup>(5)</sup> Sub-total</b>                         | \$0.00           | \$0.00         | \$0.00         | \$0.00          | 0%             | 15%               |                                   | 15                      | R-1 (low)                          | AA(low)               |
| <b>Financial Institution<sup>(6)</sup> Schedule I Bank (Six Majors)</b> |                  |                |                |                 |                |                   |                                   |                         |                                    |                       |
| Bank of Montreal  | \$8.34           | \$9.00         | -              | \$17.34         | 7%             |                   | 20%                               |                         |                                    |                       |
| Bank of Nova Scotia (The)   | -                | \$29.00        | \$2.00         | \$31.00         | 12%            |                   | 20%                               |                         |                                    |                       |
| Canadian Imperial Bank of Commerce                                      | -                | \$14.00        | -              | \$14.00         | 6%             |                   | 20%                               | 10                      | R-1 (low)                          | A(low) <sup>(8)</sup> |
| Royal Bank of Canada  | \$10.00          | \$5.94         | -              | \$15.94         | 6%             |                   | 20%                               |                         |                                    |                       |
| Toronto-Dominion Bank (The)   | -                | \$4.05         | -              | \$4.05          | 2%             |                   | 20%                               |                         |                                    |                       |
| <b>Schedule I Bank (Six Majors) Sub-total</b>                           | \$18.34          | \$61.99        | \$2.00         | \$82.33         | 33%            | 60%               |                                   |                         |                                    |                       |
| <b>Other Sch I, Sch II, Trust Loan, Credit Union</b>                    |                  |                |                |                 |                |                   |                                   |                         |                                    |                       |
| Meridian  | \$17.00          | -              | -              | \$17.00         | 7%             |                   | 10%                               | 2                       | R-1 (low)                          | A(low) <sup>(8)</sup> |
| <b>Other Sch I/Sch II/Trust/Credit Union Sub-</b>                       | \$17.00          | \$0.00         | \$0.00         | \$17.00         | 7%             | 20%               |                                   |                         |                                    |                       |
| <b>Financial Institution Sub-total<sup>(7)</sup></b>                    | \$35.34          | \$61.99        | \$2.00         | \$99.33         | 40%            | 60%               |                                   |                         |                                    |                       |
| <b>ONE Investment Program</b>   | \$0.00           | \$0.00         | \$0.00         | \$0.00          | 0%             | 25%               |                                   | N/A                     | N/A                                | N/A                   |
| <b>Asset Backed Securities</b>  |                  |                |                | \$0.00          | 0%             | 10%               | 5%                                | 5                       | R-1 (high)                         | AAA                   |
| <b>Commercial paper or promissory notes</b>                             |                  |                |                | \$0.00          | 0%             | 10%               | 5%                                | 1                       | R-1 (mid)                          | N/A                   |
| <b>Total</b>  | <b>\$136.87</b>  | <b>\$72.83</b> | <b>\$40.68</b> | <b>\$250.38</b> | <b>100%</b>    |                   |                                   |                         |                                    |                       |

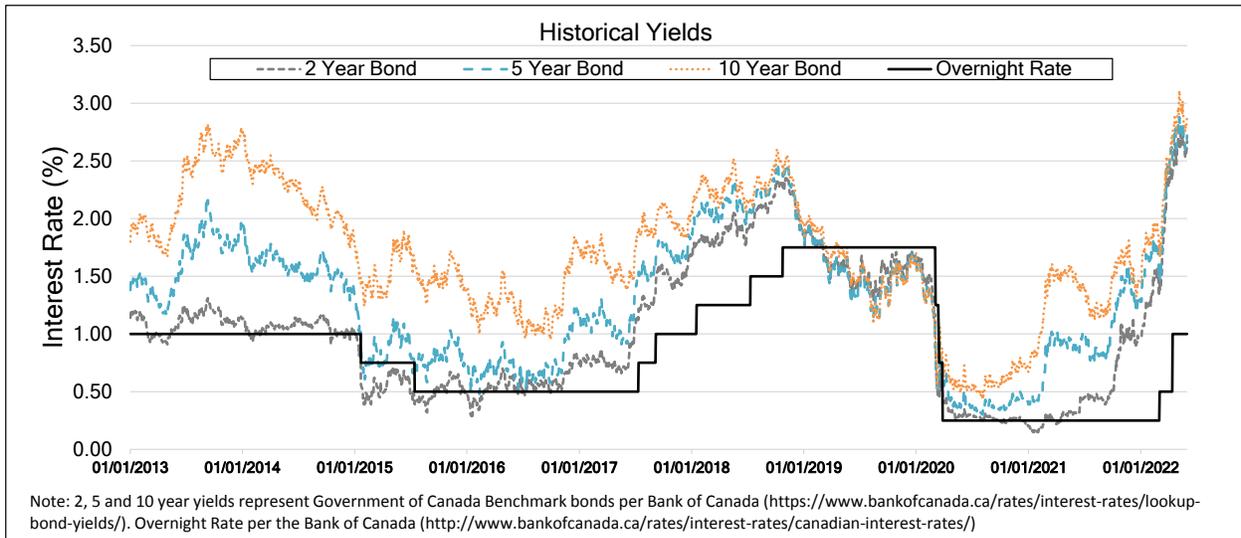
**Notes:**

- (1) Per definitions and regulations under Ontario Regulation 438/97.
- (2) Individual maximum applies to either an individual institution or in the case of the ONE Investment Program it applies to individual portfolios.
- (3) Equivalent ratings from Moody's Investor Services, Standard and Poor's or Fitch Ratings are also acceptable.
- (4) Includes bonds, debentures or other evidence of indebtedness issued or guaranteed by the Government of Canada, or a Province of Canada. A minimum of 10% of the portfolio must be in the Federal or Provincial category.
- (5) Includes a University in Ontario that is authorized to engage in an activity described in section 3 of the Post-secondary Education Choice and Excellence Act, 2000 and a college established under the Ontario Colleges of Applied Arts and Technology Act, 2002.
- (6) Includes bonds, debentures, deposit receipts, deposit notes, certificates of deposit or similar instruments issued, accepted, guaranteed or endorsed by a bank in Schedule I or II or a Credit Union, including bail-in. Six major Schedule I Banks include: Bank of Montreal, Bank of Nova Scotia (The), Canadian Imperial Bank of Commerce, National Bank of Canada, Royal Bank of Canada and Toronto-Dominion Bank (The). Credit Unions require financial statements or certification in writing that various financial criteria has been met as outlined in O. Reg. 438/97.
- (7) The overall Financial Institution category shall not exceed 60% of the total portfolio, within this category:
  - i) Aggregate holdings of the Six major Schedule I Banks shall not exceed 60% of the total portfolio; and
  - ii) Aggregate holdings of Schedule II & Other Schedule I Banks not listed above and Trust Loan / Credit Union's shall not exceed 20% of the total portfolio.
- (8) For securities of bonds, debentures, promissory notes or other evidence of indebtedness, issued or guaranteed by a bank listed in Schedule I, II or III to the Bank Act (Canada) with a term-to-maturity less than or equal to 2 years on the day the investment is made, the prescribed minimum credit rating is AA(low).
- (9) The ONE Investment Program provides recommended investment timelines for each fund however funds can be withdrawn with one day's notice and investments in each pool meet eligibility criteria as defined by regulations under the Municipal Act.

## Appendix 4 - CORS-056-22

### Interest Rates and Bond Yields

Historical overnight rates and bond yields are illustrated in the graph below. As the economic outlook has started to improve long term bond rates have started to increase over and above what has been seen in the last ten years. Since the end of December 2021 the 10 year Government of Canada bond yield has improved from approximately 1.50% to 2.90% at the end of May 2022. The Bank of Canada Overnight rate has increased from 0.25% at the beginning of the year to 1.00% at the end of May 2022. On June 1st the overnight rate was increased by 50 basis points by the Bank of Canada (not shown on the chart below).



The immediate impact for the Town is that short, medium and long term investments are becoming more attractive as opportunities become available.

**Appendix 5 - CORS-056-22  
Reserve and Reserve Fund Balances**

| Reserves and Reserve Funds (\$000s)                       | As at Dec<br>31, 2021 | As at May<br>31, 2022 | Forecasted<br>Dec 31,<br>2022 | Surplus/<br>(Deficit) to<br>Budget |
|---|-----------------------|-----------------------|-------------------------------|------------------------------------|
| <b>Stabilization</b>                                      |                       |                       |                               |                                    |
| Tax Rate Stabilization                                    | \$8,019               | \$8,882               | \$8,243                       | \$(276)                            |
| Severe Weather  | 1,923                 | 1,923                 | 1,923                         | 456                                |
| Building Rate Stabilization                               | 5,184                 | 8,688                 | 8,642                         | 1,642                              |
| <b>Subtotal</b>   | <b>\$15,126</b>       | <b>\$19,493</b>       | <b>\$18,808</b>               | <b>\$1,823</b>                     |
| <b>Corporate Use Reserves</b>                             |                       |                       |                               |                                    |
| Insurance and Legal Matters                               | \$6,923               | \$7,420               | \$7,483                       | \$3,435                            |
| Per Unit Development Processing Fee                       | 1,340                 | 986                   | 2,901                         | (444)                              |
| WSIB  | 4,034                 | 4,270                 | 4,270                         | 1,000                              |
| <b>Subtotal</b>   | <b>\$12,298</b>       | <b>\$12,675</b>       | <b>\$14,654</b>               | <b>\$3,991</b>                     |
| <b>Infrastructure Non Growth</b>                          |                       |                       |                               |                                    |
| Infrastructure Renewal - Roads & Structures               | \$13,694              | \$33,218              | \$34,669                      | \$14,737                           |
| Infrastructure Renewal - Stormwater                       | 4,062                 | 4,615                 | 4,615                         | 0                                  |
| Infrastructure Renewal - Recreation,<br>Facilities, Other | 7,896                 | 9,052                 | 10,662                        | 1,000                              |
| Information Technology                                    | 3,221                 | 3,547                 | 3,654                         | 46                                 |
| Studies and Other Non Growth Capital                      | 2,992                 | 452                   | 452                           | 0                                  |
| Vehicles and Equipment Replacement                        | 9,085                 | 6,820                 | 6,873                         | (437)                              |
| Canada Community-Building Fund                            | 7,267                 | 7,192                 | 2,268                         | 0                                  |
| Ontario Lottery Corporation Proceeds                      | 4,702                 | 5,656                 | 9,205                         | 2,016                              |
| <b>Subtotal</b>   | <b>\$52,919</b>       | <b>\$70,552</b>       | <b>\$72,398</b>               | <b>\$17,361</b>                    |
| <b>Infrastructure Growth</b>                              |                       |                       |                               |                                    |
| Growth Capital - Other                                    | \$3,828               | \$2,804               | \$3,004                       | \$195                              |
| Capital Provision   | 12,609                | 6,555                 | 11,296                        | (2,481)                            |
| Cash-in-lieu of Parkland                                  | 13,138                | 12,972                | 14,064                        | 981                                |
| Cash-in-lieu of Parking                                   | 334                   | 334                   | 340                           | 2                                  |
| Development Charges (Note 1)                              | 21,994                | 33,352                | 39,582                        | 500                                |
| Post Period Capacity                                      | 0                     | 0                     | (100)                         | 9,588                              |
| <b>Subtotal</b>   | <b>\$51,904</b>       | <b>\$56,017</b>       | <b>\$68,185</b>               | <b>\$8,786</b>                     |
| <b>Program Specific</b>                                   |                       |                       |                               |                                    |
| Property Transactions                                     | \$8,067               | \$10,309              | \$10,626                      | \$372                              |
| Provincial Gas Tax  | 772                   | 1,118                 | 677                           | 0                                  |
| Election  | 627                   | 28                    | 28                            | 0                                  |
| Aggregate Permit Fees                                     | 125                   | 125                   | 126                           | 1                                  |
| Seniors' Fundraising                                      | 76                    | 76                    | 76                            | 0                                  |
| Arts Programming  | 6                     | 6                     | 6                             | 0                                  |
| Mayor's Legacy Fund                                       | 94                    | 94                    | 95                            | 1                                  |
| <b>Subtotal</b>   | <b>\$9,767</b>        | <b>\$11,756</b>       | <b>\$11,635</b>               | <b>\$373</b>                       |
| <b>Board, Committee &amp; Other</b>                       |                       |                       |                               |                                    |
| Library Tax Rate Stabilization                            | \$805                 | \$805                 | \$656                         | \$(26)                             |
| Library Capital Infrastructure                            | 1,107                 | 1,135                 | 1,191                         | 141                                |
| DBIA Surplus  | 198                   | 161                   | 183                           | 93                                 |
| Provincial Government Transfer                            | 85                    | 500                   | (0)                           | (0)                                |
| <b>Subtotal</b>   | <b>\$2,195</b>        | <b>\$2,601</b>        | <b>\$2,030</b>                | <b>\$208</b>                       |
| <b>Total Reserve and Reserve Funds</b>                    | <b>\$144,208</b>      | <b>\$173,095</b>      | <b>\$187,710</b>              | <b>\$32,541</b>                    |

Note 1: Includes Development Charge Exemptions.