## The Corporation of the Town of Milton

## Report To:

## From:

## Date:

Report No:
Subject:
Recommendation: THAT the 2019 Financial Statements be prepared on the basis of the year-end transactions set out in report CORS-060-20;

AND THAT accounts receivable write-offs in the amount of $\$ 8,842.18$ be approved and that all future winter maintenance billings associated with Labrador Avenue be written off until such time as the road segment can be constructed and the service provided;

AND THAT Council be informed that staff have transferred the estimated 2019 year end surplus of $\$ 1,221,352$ from the operating fund to the Tax Rate Stabilization Reserve.

## EXECUTIVE SUMMARY

In accordance with Corporate Policies No. 113: Financial Management - Budget Management and No. 1: Accounting Principles, this report explains the significant variances in the actuals compared to the approved 2019 operating budget as well as the allocation of the surplus.

The preliminary unaudited 2019 financial position of the Town is resulting in an estimated surplus of $\$ 1,221,352$. Primary contributors to the surplus included additional revenues in recreation facility rentals and programs, additional revenue from parking fines as well as traffic control savings due to deferral of maintenance activities and savings in utilities. Staff have transferred the estimated 2019 year end surplus in the operating fund to the Tax Rate Stabilization Reserve as the balance in that reserve is currently low relative to the target balance and in consideration of the financial pressures in 2020 related to COVID-19. Typically staff would seek Council approval in advance of proceeding with the allocation of a year-end surplus. However, with the delay in this report from March 30 to

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April 27 due to COVID-19, staff have proceeded with the transfer to enable the financial position to be finalized in order for the audit to continue in April as planned.

The audit of the 2019 financial position is scheduled to begin in April 2020. Final results will be confirmed in the 2019 Financial Report scheduled to be presented at the May 25, 2020 Council meeting.

This report is also intended to satisfy the requirements of Ontario Regulation 332/12 which states that the Town must make available to the public annual reports with respect to Building Fees imposed under the Building Code Act. Included in this report is information on the total amount of fees collected, the direct and indirect costs of delivering the services related to the administration and enforcement of the Act and the amount of the reserve fund established for the purpose of administration and enforcement of the Act.

Administrative amendments to the Financial Polices made under Treasurer delegated authority during 2019 are outlined through this report as well as specific annual reporting as required under Financial Management - Budget Policy No. 113.

## REPORT

## Background

Final 2019 variance reviews were carried out in January and February 2020 with operating budget managers to identify key variances as well as to finalize 2019 accounts payable and accounts receivable accruals. Final 2019 financial results will be presented in the forth-coming audited year-end financial statements. The results of the variance reviews and analysis of the year-end position of the operating budget are being presented in this report.

## Discussion

The final year-end position of the Operating Fund is an estimated surplus of $\$ 1,221,352$. This represents a variance of $1.9 \%$ on net budgeted expenditures of $\$ 63,604,823$ and $0.9 \%$ on the gross expenditures of $\$ 136,797,757$ and is within the range of variances experienced over the past five years as shown in the table below:

| Variance <br> (\$Millions) | $\$ 1.48$ | $\$ 0.61$ | $\$ 0.92$ | $\$ 1.40$ | $\$ 1.22$ | $\$ 1.1$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| \% Variance to <br> Net Budget | $3.3 \%$ | $1.3 \%$ | $1.8 \%$ | 2016 | 2019 | $1.9 \%$ |
| \% Variance to <br> Gross Budget | $1.4 \%$ | $0.6 \%$ | $0.8 \%$ | $1.1 \%$ | $0.9 \%$ | $1.0 \%$ |

The estimated Town position at the end of 2019 by department is as follows:

| DEPARTMENT | NET BUDGET |  | ACTUALS ${ }^{1}$ |  |  | VARIANCE <br> F / (U) | PERCENT OF BUDGET |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MAYOR \& COUNCIL | \$ | 554,509 | \$ | 572,689 |  | 18,180) | 103\% |
| EXECUTIVE SERVICES |  | 13,378,058 |  | 13,431,759 |  | 53,701) | 100\% |
| CORPORATE SERVICES |  | 9,232,959 |  | 8,727,262 |  | 505,697 | 95\% |
| GENERAL GOVERNMENT |  | 52,319,466 |  | 52,198,172) |  | $(121,294)$ | 100\% |
| ENGINEERING SERVICES |  | 21,169,869 |  | 20,923,453 |  | 246,416 | 99\% |
| COMMUNITY SERVICES |  | 7,319,728 |  | 6,484,300 |  | 835,428 | 89\% |
| PLANNING \& DEVELOPMENT |  | 664,343 |  | 837,357 |  | $(173,014)$ | 126\% |
| LIBRARY |  | - |  | 16,992) |  | 16,992 |  |
| HOSPITAL EXPANSION |  | - |  | - |  | - |  |
| BIA |  | - |  | 20,368) |  | 20,368 |  |
| Gross Surplus | \$ | - | \$ | 1,258,712) |  | \$ 1,258,712 |  |
| Less: Library Board Surplus ${ }^{2}$ |  | - |  | 16,992 |  | 16,992) |  |
| Less: BIA Surplus ${ }^{3}$ |  | - |  | 20,368 |  | 20,368) |  |
| Net Town Surplus | \$ | - | \$ | 1,221,352) |  | \$ 1,221,352 |  |

## Notes:

1) Figures include rounding and may result in minor variances to the attached Financial Schedules.
2) The Library surplus will be transferred to the Library Tax Rate Stabilization Reserve in accordance with the Town's Reserve Policies.
3) The surplus of the BIA will be transferred to the DBIA Surplus Reserve in accordance with the Town's Reserve Policies.

The significant variances in each department are outlined in the report below:

## Mayor \& Council - \$18,180 Unfavourable

The deficit is mainly attributed to increases in Mayor and Council compensation resulting from adjustments to salaries for members of Council following a 2019 salary review as referenced in staff report CORS-045-18 - Council Compensation Administrative Support for Councillors. A portion of the deficit was offset by savings resulting from fewer investigations required of the Integrity Commissioner through 2019.

## Executive Services - \$53,701 Unfavourable

Office of the CAO had a shortfall of $\$ 135,751$ primarily due to a shortfall in court awarded fines of $\$ 150,081$.

Marketing and Government Relations had savings of $\$ 95,882$ primarily due to staff vacancies throughout the year. Strategic Initiatives and Economic Development had savings of $\$ 225,319$ due in large part to staff vacancies throughout the year as well lower than expected marketing activity and higher than anticipated rental revenues.

Fire Services was unfavorable by $\$ 239,154$. Compensation related adjustments resulting from the 2019 contract settlement with the Milton Professional Firefighters Association contributed to $\$ 201,363$ of this variance. Higher than anticipated fleet costs resulting from fleet repairs and fuel usage contributed a further $\$ 113,473$ to the variance. Offsetting a portion of the unfavourable variance was savings in Purchased Services of $\$ 98,678$ due to utility savings while Fire Station No. 1 was under renovation, savings in contracts and deferral of emergency planning training.

## Corporate Services - \$505,697 Favourable

Finance was $\$ 527,461$ favourable. Approximately $\$ 360,000$ was due to savings in salaries and benefits from staff vacancies. An additional \$146,360 in user fee revenue was realized due to higher than anticipated administration fee revenues, interest on general accounts receivables, tax name ownership changes, tax certificates and overdue notice revenue.

Information Technology was $\$ 229,253$ favourable due to delays in implementing Enterprise Business Software as well as savings realized through contract renewals, licensing consolidation and implementation of equivalent solutions with lower operating costs.

Human Resources was $\$ 769,313$ unfavorable due to personnel events that occurred throughout the year including additional consultant and legal services. A portion of the variance within Human Resources was offset by staff vacancies.

Legislative and Legal Services was $\$ 518,299$ favourable due to additional revenues within Parking Enforcement and Animal Services. Parking fine revenue was favourable by $\$ 471,163$ as additional parking enforcement was contracted in 2019 to support overnight by-law enforcement responsibilities (see staff report CORS-021-19 Sch K. Additional Animal Services revenue of $\$ 41,684$ was due to an increase in in dog licenses.

## General Government - \$121,294 Unfavourable

Savings from staff vacancies in 2019 were budgeted at \$500,000 within General Government. While the Town met and exceeded the budgeted staff vacancy savings, those savings are not reflected in General Government but rather in each specific department to which they relate.

Higher than expected claims activity resulted in a negative variance in the amount of $\$ 165,734$ which was largely offset by $\$ 101,850$ savings from lower than expected tax write-offs.

Although not affecting the year end position, reduced development activity has resulted in a shortfall of $\$ 3.8$ million in capital provision fees and $\$ 0.9$ million in per unit processing fees. This results in a lower than anticipated balance in the Capital Provision Reserve and Per Unit Processing Reserve as these fees are transferred to those reserves as received. While there is no impact to the operating budget, this delay in the revenues due to the timing of growth may have funding implications for the 10 year capital forecast. Somewhat offsetting this was higher than budgeted revenues from the Ontario Lottery and Gaming Corporation in the amount of $\$ 2.1$ million which are also transferred to reserve resulting in no bottom line impact.

Investment revenues and supplementary tax revenues were higher than budget by $\$ 0.6$ million and $\$ 0.6$ million respectively and, in accordance with policy, were transferred to reserve at year end.

All reserve and reserve fund transfers as well as the year end position of reserves and reserve funds are discussed later within this report.

## Engineering Services - \$246,416 Favourable

Operations was $\$ 75,677$ favourable. Although winter control activity resulted in a negative variance of $\$ 747,317$ for the year, the impact was offset by other savings within the division. Hardtop maintenance including asphalt patching, crack sealing and gravel patching realized savings of $\$ 278,367$. Parks savings of $\$ 128,804$ resulted from favourable pricing in contract renewals and savings in playground surface materials. Savings in storm sewer maintenance of $\$ 69,594$ resulted from the deferral of work to 2020. The remaining favourable variance is the result of savings across a number of other areas within Operations including adjustments to cost recovery agreements, as well as the deferral of guard rail and sign maintenance.

Transit was unfavourable by $\$ 54,722$ largely due to specialized transit service which has experienced increased trip demand through 2019 combined with an increase in monthly

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pass usage rates relative to a decrease in the number of cash fare paying trips, resulting in an overall shortfall in fare revenue. Although conventional transit is experiencing a similar shortfall in revenue resulting from passengers converting to monthly passes from cash fares, it was offset by reduced fleet costs in the area of maintenance and fuel pricing.

Infrastructure Management was $\$ 595,632$ favourable due to $\$ 479,436$ in traffic control savings from lower than anticipated hydro costs, delays in contracted work including the completion of pavement and bike lane markings, lower traffic signal maintenance and savings from debt charges for unissued debt related to the LED Streetlight conversion. Crossing guards was $\$ 56,674$ favourable as fewer crossing guards were hired than expected due to a delay in the timing of substantial completion of new schools. Additional $\$ 59,522$ in revenue from road occupancy, entrance and curb permits, municipal consent fees and inspection fees contributed to the surplus.

Development Engineering is unfavorable by $\$ 316,679$ with the majority of the deficit related to staff performing more work on undeveloped subdivisions than was recovered through the Engineering and Inspection fees. Though these deficits have been addressed through the 2016 User Fees Study, CORS-047-16, further shortfalls will likely continue to be incurred until existing multi-year agreements entered into using the previous fee structure are complete. The deficit experienced in 2019 is reduced from what has been experienced in previous years.

## Community Services - $\$ 835,428$ Favourable

The favourable variance in Community Services was largely a result of additional revenue of $\$ 646,761$ primarily due to higher demand in gymnasium and pool rentals along with additional active living memberships and aquatics program registrations. Additional savings of $\$ 443,935$ in full time salaries also contributed to the surplus. Offsetting a portion of these savings was unforeseen maintenance and repair work for both the Indoor Turf Centre and Milton Sports Centre in the amount of $\$ 303,722$ as well as $\$ 74,551$ related to additional applicants to the Financial Assistance program.

## Planning \& Development - \$173,014 Unfavourable

The shortfall in Planning and Development was primarily due to delays in several secondary plans in the Sustainable Halton area leading to a reduced recovery of staff time through capital projects in the amount of $\$ 364,048$. Offsetting a portion of the shortfall was $\$ 130,314$ savings in salaries and benefits due to staff vacancies and additional user

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fees and service charges of $\$ 22,205$ due to higher than anticipated revenue from OP Zoning Amendments.

Building permit fee revenue was approximately $\$ 1.7$ million unfavorable to budget as building permit activity was lower than expected due to market conditions. A portion of the shortfall was mitigated through a conservative approach to staffing, however, a transfer of $\$ 513,239$ was required from the Building Rate Stabilization Reserve to fund the remaining shortfall. The balance of the Building Rate Stabilization Reserve as of December 31, 2019 is $\$ 3.5$ million.

Building permit fees were increased effective September 1, 2018 CORS-046-18) in order to ensure the Town is moving towards achieving the Building Rate Stabilization Reserve Fund target balance of $\$ 8$ million, representing two year's annual direct costs. The decrease in building permit activity will delay achieving this target.

## Library - \$16,992 Favourable

Staff vacancies and a re-alignment of staffing resulted in savings through 2019. The majority of the savings were offset by additional purchases of office equipment and furniture at the Main and Beaty Branches along with costs associated with the Library's rebranding.

Hospital - No net variances.

## Reserve and Reserve Funds Transfer to/from the Operating Fund

Staff are reporting the transfers to and from reserves and discretionary reserve funds that deviate from the budget based on actual activity. Many of the transfers to reserves and reserve funds are driven by external revenues and do not impact the operating fund surplus. Explanations for those with significant variances follow the table below.

|  | Operating Budget Transfer To/(From) Reserve* |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reserve/Reserve Fund |  | Budget |  | Actual |  | urplus) / <br> Deficit |
| Aggregate Permit Fees | \$ | 1,000 | \$ | 31,511 | \$ | 30,511 |
| Arts Programming |  |  |  | $(271,037)$ |  | 271,037 |
| Building Rate Stabilization |  | 165,472 |  | $(513,239)$ |  | 678,711 |
| Capital Provision |  | 3,775,903 |  | 42,053) |  | 3,817,956 |
| Capital Works |  | 6,071,116 |  | 7,076,141 |  | 1,005,025 |
| Computer Replacement |  | 478,966 |  | 568,930 |  | 89,964 |
| Elections |  | 186,518 |  | 192,834 |  | 6,316 |
| Equipment Replacement |  | 3,855,735 |  | 4,167,261 |  | 311,526 |
| Infrastructure Renewal |  | 3,965,326 |  | 3,965,326 |  | - |
| Insurance |  | 127,410 |  | 127,410 |  | - |
| Investment in the Arts |  | 104,973 |  | 94,973) |  | 10,000 |
| Legal |  | 320,478 |  | 293,205 |  | 27,273 |
| Library Capital Works |  | 579,556 |  | 579,556 |  | - |
| Milton District Hospital Expansion |  | 74,984) |  | 75,590) |  | 606 |
| Municipal Building Component |  | 1,708,854 |  | 1,708,853 |  | 1 |
| Municipal Building Replacement |  | 427,394 |  | 427,393 |  | 1 |
| Ontario Lottery Corporation Proceeds |  | 4,867,532 |  | 6,738,343 |  | 1,870,811 |
| Per Unit Processing Fee |  | 590,603 |  | $(234,568)$ |  | 825,171 |
| Perpetual Maintenance |  | 8,300) |  | - |  | (8,300 |
| Provincial Government Transfer |  | - |  | 51,608) |  | 51,608 |
| Property Transactions |  | 67,760 |  | 135,115 |  | 67,355 |
| Provincial Gas Tax |  | 1,068,868) |  | 1,068,868) |  | - |
| Seniors Advisory Board |  | - |  | 396) |  | 396 |
| Sportsfield Development |  | 9,638 |  | 9,638 |  | - |
| Tax Rate Stabilization |  | 31,610) |  | 691,565 |  | 723,175 |
| Training |  | - |  | 102,896 |  | 102,896 |
| Transit and Transportation |  | 508,177 |  | 508,177 |  | - |
| WSIB |  | 121,125 |  | $(127,986)$ |  | 6,861 |
| Total | \$ | 26,297,578 | \$ | 24,843,834 | \$ | 1,453,743 |

Note: *Excludes transfers to/from Development Charge Reserve Funds.

The following are explanations of the significant variances in reserve and reserve fund transfers within the operating fund:

- Arts Programming (\$271,037 deficit) - Any donations received by the Town in relation to the Arts Program see staff report COMS-020-16 - Milton Centre for the Arts - Free Children's Program) are received through the capital program and transferred to the reserve through capital. Donations are then transferred to the Community Foundation of Halton North (CFHN) through the operating fund resulting in a net zero impact between operating and capital.
- Building Rate Stabilization \$678,711 deficit) - Building permit activity was lower than budget in 2019. Although a portion of the shortfall was mitigated through savings in salaries, benefits and internal chargebacks, a transfer of \$513,239 was required from the Building Rate Stabilization Reserve to fund the remaining shortfall.
- Capital Provision (\$3,817,956 deficit) - Fewer residential building permits were issued resulting in lower Capital Provision revenues being collected through financial agreements.
- Capital Works Reserve $\$ 1,005,025$ surplus) - Supplementary taxes above $\$ 985,000$ were transferred as per the approved 2019 budget. Higher than anticipated interest earned on unspent capital funds and debenture charge savings on previously approved however not yet issued debt were also transferred.
- Computer Replacement \$89,964 surplus) - Additional photocopier recoveries were transferred to the Computer Replacement Reserve.
- Equipment Replacement $\$ 311,526$ surplus) - Proceeds from the sale of equipment, savings in fuel costs and a higher utilization of equipment resulted in a surplus within the fleet division which was transferred to the Equipment Replacement Reserve.
- Ontario Lottery Corporation Proceeds $\$ 1,870,811$ surplus) - Additional funds received were transferred to the Ontario Lottery Corporation Proceeds Reserve Fund.
- Per Unit Processing Fee (\$825,171 deficit) - The per unit processing fee revenue was lower than expected due fewer residential units of development than anticipated.
- Provincial Government Transfer (\$51,608 deficit) - As previously reported through Retail Cannabis Stores - Update, CORS-065-19, $\$ 51,608$ was received from the Province and transferred from reserve to the operating fund to support implementation costs related to the legalization of recreational cannabis.
- Tax Rate Stabilization (\$723,175 surplus) - The main driver of the surplus is excess investment income revenue transferred to the Tax Rate Stabilization reserve in alignment with Corporate Policy No. 110 - Financial Principles and the


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budgeted 2019 transfer to mitigate the current shortfall in the reserve as compared to the target balance.

- Training (\$102,896 surplus) - Anticipated training activities were not completed and the surplus was transferred to the Training reserve in accordance with the Town's Reserve and Reserve Fund policies.


## Reserves and Reserve Funds Continuity

The final reserve and reserve fund balances for 2019 are outlined in the table below. Transfers from Operating total $\$ 31.3$ million and include grants or other funds received. Other transfers total $\$ 29.8$ million and represent revenue from external sources such as federal and provincial levels of government and developers.

As part of capital project financing, $\$ 56.7$ million was transferred from reserves and reserve funds in order to fund projects. Transfers to operating for 2019 total $\$ 7.9$ million which includes contributions to support the operating budget for activities including: mitigation of fluctuations in building permit revenues, transit costs, debt principal and interest payments and WSIB transactions.

| Reserves and Reserve Funds | Dec 31, 2018 Balance |  | Interest <br> Earned | Transfer from Operating | Other Transfers | Transfer to/from Capital | Transfer to Operating | Dec 31, 2019 Balance* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reserves |  |  |  |  |  |  |  |  |
| Tax Rate Stabilization | \$ 2,284,945 | \$ | - | \$ 1,087,616 | \$ | \$ | \$ 396,051 | \$ 2,976,510 |
| Infrastructure Renewal | 2,999,090 |  | - | 3,965,326 | - | $(2,000,000)$ | - | 4,964,416 |
| Library Tax Rate Stabilization | 2,187,331 |  | - | - | - | - | - | 2,187,331 |
| Library Capital Works | 539,138 |  | - | 579,556 | - | $(444,472)$ | - | 674,222 |
| Legal Matters | 1,047,871 |  | - | 293,205 | - | - | 0 | 1,341,076 |
| Per Unit Development Processing Fee | 1,702,702 |  | - | 312,848 | - | - | 547,416 | 1,468,134 |
| Election | 120,729 |  | - | 192,834 | - | - | - | 313,563 |
| Winter Control | 1,467,022 |  | - | - | - | - | - | 1,467,022 |
| Insurance | 1,285,741 |  | - | 127,410 | - | - | - | 1,413,151 |
| WSIB | 1,339,615 |  | - | - | - | - | 127,986 | 1,211,628 |
| Municipal Building Components | 6,985,976 |  | - | 1,708,853 | - | $(721,782)$ | - | 7,973,048 |
| Capital Provision | 13,820,035 |  | - | 1,682,827 | - | $(391,424)$ | 1,724,880 | 13,386,558 |
| Capital Works | 3,870,531 |  | - | 7,076,141 | - | $(5,274,128)$ | - | 5,672,544 |
| Transit and Transportation | 1,399,048 |  | - | 508,177 | - | $(120,805)$ | - | 1,786,420 |
| Computer Requirements | 993,369 |  | - | 568,930 | - | $(317,061)$ | - | 1,245,238 |
| Equipment Replacement | 7,534,058 |  | - | 4,167,261 | - | $(3,866,612)$ | - | 7,834,707 |
| Working Funds | 1,064,000 |  | - | - | - | - | - | 1,064,000 |
| Aggregate Permit Fees | 451,562 |  | - | 31,511 | - | - | - | 483,073 |
| DBIA Surplus | 86,962 |  | - | - | - | - | - | 86,962 |
| Seniors' Fundraising | 76,429 |  | - | 100 | - | - | 496 | 76,034 |
| Training | 357,803 |  | - | 102,896 | - | - | - | 460,699 |
| Growth Related Resources | 2,130,258 |  | - | - | - | $(62,100)$ | - | 2,068,158 |
| Municipal Buildings Replacement | 290,843 |  | - | 427,393 | - | $(282,972)$ | - | 435,265 |
| Total Reserves | \$ 54,035,060 | \$ | - | \$ 22,832,884 | \$ | \$ (13,481,356) | \$ 2,796,829 | \$ 60,589,758 |
| Reserve Funds | $\begin{gathered} \text { Dec 31, } 2018 \\ \text { Balance } \end{gathered}$ |  | Interest <br> Earned | Transfer from Operating | Other Transfers | Transfer to/from Capital | Transfer to Operating | Dec 31, 2019 Balance |
| Reserve Funds |  |  |  |  |  |  |  |  |
| Ontario Community Infrastructure Fund | \$ 594,046 | \$ | 23,609 | \$ - | \$ 3,032,297 | \$ 2,833,800) | \$ | \$ 816,152 |
| Provincial Gas Tax | 355,582 |  | 10,039 | - | 968,868 | - | 1,068,868 | 265,621 |
| Perpetual Maintenance | 590,637 |  | 14,462 | - | - | - | - | 605,099 |
| Provincial Government Transfer | 128,291 |  | 2,879 | - | 51,608 | 131,171) | 51,608 | - |
| Cash-in-lieu of Parkland | 7,047,084 |  | 197,530 | - | 1,933,898 | 158) | - | 9,178,354 |
| Building Rate Stabilization | 3,996,632 |  | 84,131 | - | - | $(74,200)$ | (513,239 | 3,493,325 |
| Property Transactions | 11,583,285 |  | 279,303 | 448,559 | - | $(501,975)$ | 313,444 | 11,495,728 |
| Arts Programming | 15,784 |  | 366 | - | - | 261,018 | (271,037 | 6,131 |
| Milton District Hospital Expansion | 431,173 |  | 15,402 | 350,000 | - | - | 425,590 | 370,985 |
| Cash-in-lieu of Parking | 315,012 |  | 7,713 | - | - | - | - | 322,725 |
| Cash-in-lieu of Storm Water Management | 45,726 |  | 1,120 | - | - | - | - | 46,846 |
| Sportsfield Development | 33,830 |  | 986 | 9,638 | - | - | - | 44,454 |
| Investment in the Arts | 824,672 |  | 16,400 | - | 137,328 | - | 94,973 | 608,772 |
| Federal Gas Tax | 3,868,368 |  | 136,820 | - | 6,077,923 | 2,746,505) | - | 7,336,606 |
| Mayor s Legacy Fund | 88,445 |  | 2,166 | - | - | - | - | 90,611 |
| Ontario Lottery Corporation Proceeds | 7,108,077 |  | 153,733 | 7,634,162 | - | $(4,955,024)$ | (895,819 | 9,045,129 |
| Development Charges** | 47,190,171 |  | 674,704 | - | 17,879,141 | $(32,182,469)$ | 1,451,116 | 32,110,431 |
| Total Reserve Funds | \$ 84,216,818 | \$ | 1,621,361 | \$ 8,442,359 | \$ 29,806,408 | \$ 43,164,283) | \$ 5,085,695 | \$ 75,836,968 |
| Total Reserve and Reserve Funds | \$ 138,251,878 | \$ | 1,621,361 | \$ 31,275,243 | \$ 29,806,408 | \$ 56,645,639) | \$ 7,882,524 | \$ 136,426,727 |

Notes: *Excludes the year end transfers recommended in this report as well as the transfer of year end surpluses in Library and DBIA in accordance
with the Town's Reserve and Reserve Fund policies.
**Includes Development Charge Exemptions (\$2M)

## Debenture Obligations

During 2019 the debenture obligations decreased from $\$ 42.7$ million to $\$ 42.5$ million. In 2019 the Town issued $\$ 5.5$ million of previously approved debentures for various capital

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including Sherwood Community Centre, Fire Station No. 1, Wheelabrator Way and New Campbellville Park Redevelopment. 2019 also included $\$ 5.7$ million of scheduled principal payments.

In addition to the $\$ 42.5$ million outlined below, $\$ 5.8$ million of debt that has been previously approved by Council remains yet to be issued at 2019 year end.

| Existing <br> Debenture <br> Obligations | Dec 31, <br> 2018 <br> Balance | 2019 New <br> Issuance | 2019 <br> Principal <br> Payments | Dec 31, <br> 2019 <br> Balance |
| :--- | ---: | ---: | ---: | ---: |
| Tax Supported Debt | \$10,437,376 | $\$ 5,515,000$ | $\mathbf{\$ 2 , 2 8 7 , 8 8 9 )}$ | $\$ 13,664,487$ <br> Reserve Fund Debt$\quad 614,905$ |
| Development <br> Charge Debt | $3,713,650$ | 0 | $1,335,235)$ | $2,378,415$ |
| Capital Provision <br> Debt (Hospital) | $13,912,611$ | 0 | $1,433,310)$ | $12,479,301$ |
| Hospital Expansion <br> Debt (see below) | $14,031,812$ | 0 | $345,188)$ | $13,686,624$ |
| Total Debenture <br> Obligations | $\$ 42,710,353$ | $\mathbf{\$ 5 , 5 1 5 , 0 0 0}$ | $\mathbf{\$ ( 5 , 6 9 3 , 0 8 2 )}$ | $\mathbf{\$ 4 2 , 5 3 2 , 2 7 1}$ |

The Hospital sinking fund debenture is held and managed by the Region of Halton, for the purposes of retiring the debt at maturity. The annual $\$ 302,726$ sinking fund contribution and the interest income to be earned on the investments of the sinking fund over 30 years are projected to fully cover the principal payment due at maturity.

| Hospital Expansion Sinking Fund Debenture |  |
| :--- | ---: |
| Sinking Fund Debt (payable on Apr 6, 2045) | $\$ 15,000,000$ |
| Annual Contributions to date to the Region of Halton <br> $(\$ 302,726$ per year) | $(1,210,903)$ |
| Interest Earned to Date by the Region of Halton | $(102,473)$ |
| Dec 31, 2018 Balance per the Region of Halton <br> Performance Indicator Report | $\$ 13,686,624$ |

## Financial Polices

Through 2019 two administrative amendments were made to the Financial Management - Budget Management Policy No. 113 under Treasurer delegated authority as follows:

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1) As referenced in CORS-054-19 the timing of the monthly statements has been adjusted in section 7.1 iv such that the July month-end statements provided to Council will be on the operating fund only.
2) Section 7.1 i.d should refer to Section 4.8 ii as opposed to 4.8.i. Annual reporting is intended to be on temporary increases to staff complement.

Section 7.1.i of the Budget Management Policy requires annual reporting on temporary increases to staff complement for which sustainable funding sources were available for the term of the contract. During 2019 there were no increases to the full time complement resulting from sustainable funding sources. The part time complement was managed in accordance with program demand.

## 2019 Accounts Receivable Write-off

Accounts Receivable Corporate Policy 155 states that any write-offs of amounts owing to the Town in excess of $\$ 500$ must be approved by Council. Staff is seeking Council approval to write-off balances relating to three receivable accounts. The following is a summary of amounts recommended to be written off:

| Invoice \# | Amount | Invoice Detail | Reason for Write Off |
| :---: | :---: | :---: | :---: |
| Invoiced <br> through <br> Subdivision <br> Agreement | $\$ 4,945.77$ |  | Traffic signal was not operational <br> Developer Traffic <br> during the majority of 2018/2019. <br> Staff will be bringing an update to Billing <br> the policy through the 2020 User <br> Fee Update. |
| DEV001954 | $\$ 3,472.75$ <br> (Note 1 |  | Road has not yet been |
| DEV001954 | $\$ 423.66$ <br> (Note 1 | Developer Winter <br> Maintenance Billing | constructed and cannot proceed <br> until neighbouring subdivision <br> agreements proceed as further <br> discussed below |

Note 1 - The full amount of invoice DEV001954 \$6,045.20 represented the 2019 billing for Traffic Signals $(\$ 4,138.12)$, Winter Maintenance $(\$ 1,024.22)$ and Streetlights $(\$ 882.85)$. A revised invoice will be created that will align with date of activation of traffic signal in during 2019 and eliminate the portion of winter maintenance related to Labrador Avenue.

There is a portion of Labrador Avenue that lies in the south east corner of lands that were taken through the subdivision agreement process and will be in Town ownership for future road construction. As this road segment will be a Town right-of-way, it was included within the lane kilometers identified within the subdivision agreement.

## The Corporation of the Town of Milton

However, construction of this section of Labrador Avenue cannot proceed at this time as it is dependent on the undeveloped lands to the south and east to determine the governing elevations and grades. When the lands to the south are developed, a connection to Fifth Line will be designed, this portion of Labrador Avenue will be constructed and the Town will begin to provide maintenance.

In accordance with policy, the Town bills for winter maintenance based on the total lane kilometers identified in the subdivision agreements. However, because of this unique situation, it is recommended that the portion of the invoice related to the servicing of Labrador Avenue continue to be written off until the time when the road segment can be constructed and the related service provided.

## Final 2019 year-end accounting entries

As part of the year-end process, staff considers the distribution of year-end surplus or funding of deficit based on Council approved policies. For 2019 year end, staff have transferred the estimated year end surplus of $\$ 1,221,352$ in the operating fund to the Tax Rate Stabilization Reserve.

Typically staff would seek Council approval in advance of proceeding with the allocation of a year-end surplus. However, with the delay in this report from March 30 to April 27 due to due to COVID-19, staff have proceeded with the transfer to enable the financial position to be finalized in order for the audit to continue in April as planned

The Tax Rate Stabilization Reserve is used to mitigate tax rate changes during the preparation of the annual budget and to protect the Town against any unanticipated expenditures of an operating nature. This reserve would also be used to fund any unanticipated deficits that may occur in the fiscal year.

The target balance for the reserve is 10\% of the previous year's tax levy (excluding library), or $\$ 5.2$ million for 2019. The Tax Rate Stabilization Reserve is estimated to have an ending balance of $\$ 3.4$ million for 2019 . The transfer of additional funds is prudent as pressures have been forecasted for the years 2020 and 2021 and the reserve balance may provide additional flexibility to the Town in managing the resulting impacts.

## Financial Impact

The estimated final year-end position of the operating fund is an estimated surplus of $\$ 1,221,352$. This report is providing information as to the allocation of the surplus necessary to facilitate the completion of the 2019 year-end accounting activities.

## The Corporation of the Town of Milton

The variances discussed herein as well as the final reserve and reserve fund balances will also inform the management of the 2020 approved budget and the development of the proposed 2021 budget.

Respectfully submitted,

## Glen Cowan

Chief Financial Officer / Treasurer

| For questions, please contact: | Jennifer Kloet, CPA, CA $9058787252 \times 2216$ <br>  Brad Schultz, CPA, CMA $99058787252 \times 2248$ |
| :--- | :--- | :--- |

## Attachments

Appendix A - 2019 Operating Financial Statements

CAO Approval
Andrew M. Siltala
Chief Administrative Officer

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
MAYOR AND COUNCIL

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F/(U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| MAYOR AND COUNCIL |  |  |  |  |
| MAYOR AND COUNCIL |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 487,552 | 520,806 | $(33,254)$ | 107\% |
| Administrative | 53,004 | 51,467 | 1,537 | 97\% |
| Financial | 5,000 |  | 5,000 |  |
| Purchased Goods | 971 | 1,227 | (256) | 126\% |
| Purchased Services | 31,002 | 11,237 | 19,765 | 36\% |
| Total EXPENDITURES | 577,529 | 584,737 | $(7,208)$ | 101\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(5,000)$ |  | $(5,000)$ |  |
| Recoveries and Donations | $(18,021)$ | $(12,048)$ | $(5,973)$ | 67\% |
| Total REVENUE | $(23,021)$ | $(12,048)$ | $(10,973)$ | 52\% |
| Total MAYOR AND COUNCIL | 554,508 | 572,689 | $(18,181)$ | 103\% |
| Total MAYOR AND COUNCIL | 554,508 | 572,689 | $(18,181)$ | 103\% |
| Total MAYOR AND COUNCIL | 554,508 | 572,689 | $(18,181)$ | 103\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
EXECUTIVE SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE $\mathrm{F}^{\prime}(\mathrm{U})$ | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| EXECUTIVE SERVICES |  |  |  |  |
| OFFICE OF THE CAO |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 527,316 | 578,357 | $(51,041)$ | 110\% |
| Administrative | 22,155 | 21,266 | 889 | 96\% |
| Purchased Goods | 4,932 | 5,170 | (238) | 105\% |
| Purchased Services | 384,062 | 392,993 | $(8,931)$ | 102\% |
| Total EXPENDITURES | 938,465 | 997,786 | $(59,321)$ | 106\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(16,042)$ | $(16,042)$ |  | 100\% |
| User Fees and Service Charges | $(173,000)$ | $(96,570)$ | $(76,430)$ | 56\% |
| Total ReVENUE | $(189,042)$ | $(112,612)$ | $(76,430)$ | 60\% |
| Total OFFICE OF THE CAO | 749,423 | 885,174 | $(135,751)$ | 118\% |
| MARKETING AND GOVERNMENT RELAT |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 786,967 | 703,022 | 83,945 | 89\% |
| Administrative | 5,665 | 5,215 | 450 | 92\% |
| Purchased Goods | 9,900 | 7,439 | 2,461 | 75\% |
| Purchased Services | 79,739 | 71,258 | 8,481 | 89\% |
| Total EXPENDITURES | 882,271 | 786,934 | 95,337 | 89\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(80,076)$ | $(80,621)$ | 545 | 101\% |
| Total REVENUE | $(80,076)$ | $(80,621)$ | 545 | 101\% |
| Total MARKETING AND GOVERNMEN | 802,195 | 706,313 | 95,882 | 88\% |
| STRATEGIC INITIATIVES AND ECONOMII |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 683,141 | 536,654 | 146,487 | 79\% |
| Administrative | 23,060 | 18,220 | 4,840 | 79\% |
| Financial | 1,858 | 1,729 | 129 | 93\% |
| Transfers to Own Funds | 26,867 | 29,772 | $(2,905)$ | 111\% |
| Purchased Goods | 18,588 | 2,917 | 15,671 | 16\% |
| Purchased Services | 299,610 | 171,264 | 128,346 | 57\% |
| Reallocated Expenses | 2,371 | 4,657 | $(2,286)$ | 196\% |
| Total EXPENDITURES | 1,055,495 | 765,213 | 290,282 | 72\% |
| REVENUE |  |  |  |  |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
EXECUTIVE SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| Financing Revenue | $(99,334)$ | $(38,241)$ | $(61,093)$ | 38\% |
| Recoveries and Donations | $(55,000)$ | $(27,212)$ | $(27,788)$ | 49\% |
| User Fees and Service Charges | $(95,147)$ | $(119,065)$ | 23,918 | 125\% |
| Total REVENUE | $(249,481)$ | $(184,518)$ | $(64,963)$ | 74\% |
| Total STRATEGIC INITIATIVES AND E | 806,014 | 580,695 | 225,319 | 72\% |
| FIRE |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 9,579,865 | 9,781,228 | $(201,363)$ | 102\% |
| Administrative | 60,615 | 48,255 | 12,360 | 80\% |
| Financial | 1,427 | 1,494 | (67) | 105\% |
| Transfers to Own Funds | 890,242 | 890,242 |  | 100\% |
| Purchased Goods | 106,310 | 133,990 | $(27,680)$ | 126\% |
| Purchased Services | 515,141 | 416,463 | 98,678 | 81\% |
| Fleet Expenses | 156,206 | 269,679 | $(113,473)$ | 173\% |
| Reallocated Expenses | 3,659 | 3,112 | 547 | 85\% |
| Total EXPENDITURES | 11,313,465 | 11,544,463 | $(230,998)$ | 102\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(9,484)$ | $(28,970)$ | 19,486 | 305\% |
| Grants | $(2,500)$ | $(16,125)$ | 13,625 | 645\% |
| Recoveries and Donations | $(133,114)$ | $(183,632)$ | 50,518 | 138\% |
| User Fees and Service Charges | $(147,944)$ | $(56,159)$ | $(91,785)$ | 38\% |
| Total REVENUE | $(293,042)$ | $(284,886)$ | $(8,156)$ | 97\% |
| Total FIRE | 11,020,423 | 11,259,577 | $(239,154)$ | 102\% |
| Total EXECUTIVE SERVICES | 13,378,055 | 13,431,759 | $(53,704)$ | 100\% |
| Total EXECUTIVE SERVICES | 13,378,055 | 13,431,759 | $(53,704)$ | 100\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT

## As of December 31, 2019

## CORPORATE SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F I (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| CORPORATE SERVICES |  |  |  |  |
| FINANCE |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 4,821,208 | 4,323,693 | 497,515 | 90\% |
| Administrative | 75,896 | 48,680 | 27,216 | 64\% |
| Financial | 2,508 | 3,979 | $(1,471)$ | 159\% |
| Purchased Goods | 50,801 | 44,581 | 6,220 | 88\% |
| Purchased Services | 178,326 | 181,152 | $(2,826)$ | 102\% |
| Total EXPENDITURES | 5,128,739 | 4,602,085 | 526,654 | 90\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(2,296,124)$ | (2,281,767) | $(14,357)$ | 99\% |
| Recoveries and Donations |  | $(3,227)$ | 3,227 |  |
| User Fees and Service Charges | $(636,208)$ | $(782,568)$ | 146,360 | 123\% |
| Reallocated Revenue | $(268,846)$ | $(134,423)$ | $(134,423)$ | 50\% |
| Total REVENUE | $(3,201,178)$ | $(3,201,985)$ | 807 | 100\% |
| Total FINANCE | 1,927,561 | 1,400,100 | 527,461 | 73\% |
| INFORMATION TECHNOLOGY |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 2,573,257 | 2,458,750 | 114,507 | 96\% |
| Administrative | 33,825 | 32,410 | 1,415 | 96\% |
| Purchased Goods | 1,579,409 | 1,261,223 | 318,186 | 80\% |
| Purchased Services | 1,072,475 | 983,765 | 88,710 | 92\% |
| Total EXPENDITURES | 5,258,966 | 4,736,148 | 522,818 | 90\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(310,237)$ | $(124,845)$ | $(185,392)$ | 40\% |
| User Fees and Service Charges | (100) | $(1,342)$ | 1,242 | 1,342\% |
| Reallocated Revenue | $(109,415)$ |  | $(109,415)$ |  |
| Total REVENUE | $(419,752)$ | $(126,187)$ | $(293,565)$ | 30\% |
| Total INFORMATION TECHNOLOGY | 4,839,214 | 4,609,961 | 229,253 | 95\% |
| HUMAN RESOURCES |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 930,870 | 1,377,520 | $(446,650)$ | 148\% |
| Administrative | 307,257 | 130,527 | 176,730 | 42\% |
| Transfers to Own Funds |  | 102,896 | $(102,896)$ |  |
| Purchased Goods | 17,057 | 3,761 | 13,296 | 22\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
CORPORATE SERVICES


## TOWN OF MILTON <br> OPERATING FINANCIAL STATEMENT

## As of December 31, 2019

GENERAL GOVERNMENT

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| GENERAL GOVERNMENT |  |  |  |  |
| GENERAL GOVERNMENT |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Administrative | 120,000 | 173,807 | $(53,807)$ | 145\% |
| Financial | 3,565,479 | 3,488,804 | 76,675 | 98\% |
| Transfers to Own Funds | 27,564,310 | 26,927,743 | 636,567 | 98\% |
| Purchased Services | 236,192 | 337,848 | $(101,656)$ | 143\% |
| Total EXPENDITURES | 31,485,981 | 30,928,202 | 557,779 | 98\% |
| REVENUE |  |  |  |  |
| External Revenue Transferred to Rese | $(12,860,424)$ | (11,232,000) | $(1,628,424)$ | 87\% |
| Financing Revenue | $(4,358,716)$ | $(5,039,188)$ | 680,472 | 116\% |
| Taxation | $(61,401,378)$ | $(62,022,093)$ | 620,715 | 101\% |
| Payments In Lieu | $(846,799)$ | $(878,159)$ | 31,360 | 104\% |
| Recoveries and Donations |  | $(2,496)$ | 2,496 |  |
| User Fees and Service Charges | $(2,673,052)$ | $(2,242,246)$ | $(430,806)$ | 84\% |
| Reallocated Revenue | $(1,665,077)$ | $(1,710,192)$ | 45,115 | 103\% |
| Total REVENUE | $(83,805,446)$ | $(83,126,374)$ | $(679,072)$ | 99\% |
| Total GENERAL GOVERNMENT | $(52,319,465)$ | $(52,198,172)$ | $(121,293)$ | 100\% |
| Total GENERAL GOVERNMENT | $(52,319,465)$ | $(52,198,172)$ | $(121,293)$ | 100\% |
| Total GENERAL GOVERNMENT | (52,319,465) | $(52,198,172)$ | $(121,293)$ | 100\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT

## As of December 31, 2019

ENGINEERING SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT <br> of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| ENGINEERING SERVICES |  |  |  |  |
| OPERATIONS |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 5,754,719 | 6,233,420 | $(478,701)$ | 108\% |
| Administrative | 41,913 | 20,270 | 21,643 | 48\% |
| Transfers to Own Funds | 1,644,946 | 1,789,841 | $(144,895)$ | 109\% |
| Purchased Goods | 2,003,410 | 1,925,345 | 78,065 | 96\% |
| Purchased Services | 7,613,353 | 7,603,842 | 9,511 | 100\% |
| Fleet Expenses | 1,144,948 | 1,189,130 | $(44,182)$ | 104\% |
| Reallocated Expenses | 3,470,699 | 3,691,039 | $(220,340)$ | 106\% |
| Total EXPENDITURES | 21,673,988 | 22,452,887 | $(778,899)$ | 104\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(246,648)$ | $(212,387)$ | $(34,261)$ | 86\% |
| Recoveries and Donations | $(3,155,971)$ | $(3,482,078)$ | 326,107 | 110\% |
| User Fees and Service Charges | $(858,741)$ | $(1,138,850)$ | 280,109 | 133\% |
| Reallocated Revenue | $(3,854,570)$ | $(4,137,191)$ | 282,621 | 107\% |
| Total REVENUE | $(8,115,930)$ | $(8,970,506)$ | 854,576 | 111\% |
| Total OPERATIONS | 13,558,058 | 13,482,381 | 75,677 | 99\% |
| TRANSIT |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 254,099 | 251,657 | 2,442 | 99\% |
| Administrative | 13,099 | 14,329 | $(1,230)$ | 109\% |
| Financial |  | 712 | (712) |  |
| Transfers to Own Funds | 1,300,501 | 1,300,501 |  | 100\% |
| Purchased Goods | 12,578 | 13,906 | $(1,328)$ | 111\% |
| Purchased Services | 4,064,197 | 4,163,155 | $(98,958)$ | 102\% |
| Fleet Expenses | 1,440,408 | 1,214,090 | 226,318 | 84\% |
| Reallocated Expenses | 65,939 | 125,475 | $(59,536)$ | 190\% |
| Total EXPENDITURES | 7,150,821 | 7,083,825 | 66,996 | 99\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(1,103,450)$ | $(1,103,450)$ |  | 100\% |
| Recoveries and Donations | $(385,308)$ | $(376,578)$ | $(8,730)$ | 98\% |
| User Fees and Service Charges | $(1,447,869)$ | (1,334,881) | $(112,988)$ | 92\% |
| Total Revenue | $(2,936,627)$ | $(2,814,909)$ | $(121,718)$ | 96\% |
| Total TRANSIT | 4,214,194 | 4,268,916 | $(54,722)$ | 101\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT

## As of December 31, 2019

ENGINEERING SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| INFRASTRUCTURE MANAGEMENT EXPENDITURES |  |  |  |  |
|  |  |  |  |  |
| Salaries and Benefits | 1,917,551 | 1,775,367 | 142,184 | 93\% |
| Administrative | 31,554 | 30,070 | 1,484 | 95\% |
| Financial | 47,944 |  | 47,944 |  |
| Purchased Goods | 46,021 | 152,775 | $(106,754)$ | 332\% |
| Purchased Services | 2,269,071 | 2,163,100 | 105,971 | 95\% |
| Reallocated Expenses | 6,000 | 6,380 | (380) | 106\% |
| Total EXPENDITURES | 4,318,141 | 4,127,692 | 190,449 | 96\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(1,050,257)$ | $(910,280)$ | $(139,977)$ | 87\% |
| Recoveries and Donations | $(87,870)$ | $(369,346)$ | 281,476 | 420\% |
| User Fees and Service Charges | $(298,735)$ | $(562,419)$ | 263,684 | 188\% |
| Total REVENUE | $(1,436,862)$ | (1,842,045) | 405,183 | 128\% |
| Total INFRASTRUCTURE MANAGEME | 2,881,279 | 2,285,647 | 595,632 | 79\% |
| DEVELOPMENT ENGINEERING |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 1,765,397 | 1,556,094 | 209,303 | 88\% |
| Administrative | 27,209 | 26,517 | 692 | 97\% |
| Purchased Goods | 1,036 | 64 | 972 | 6\% |
| Purchased Services | 213,730 | 438,858 | $(225,128)$ | 205\% |
| Total EXPENDITURES | 2,007,372 | 2,021,533 | $(14,161)$ | 101\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(127,855)$ | $(91,062)$ | $(36,793)$ | 71\% |
| Recoveries and Donations |  | $(77,038)$ | 77,038 |  |
| User Fees and Service Charges | (1,693,819) | $(1,383,827)$ | $(309,992)$ | 82\% |
| Reallocated Revenue | $(222,332)$ | $(189,561)$ | $(32,771)$ | 85\% |
| Total REVENUE | $(2,044,006)$ | (1,741,488) | $(302,518)$ | 85\% |
| Total DEVELOPMENT ENGINEERINC | $(36,634)$ | 280,045 | $(316,679)$ | (764\%) |
| ENGINEERING SERVICES ADMINISTRAT |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 402,501 | 452,823 | $(50,322)$ | 113\% |
| Administrative | 9,775 | 5,730 | 4,045 | 59\% |
| Purchased Goods | 15,500 | 16,602 | $(1,102)$ | 107\% |
| Purchased Services | 219,854 | 226,190 | $(6,336)$ | 103\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
ENGINEERING SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| Total EXPENDITURES | 647,630 | 701,345 | $(53,715)$ | 108\% |
| REVENUE <br> Financing Revenue | $(94,653)$ | $(94,881)$ | 228 | 100\% |
| Total REVENUE | $(94,653)$ | $(94,881)$ | 228 | 100\% |
| Total ENGINEERING SERVICES ADMI | 552,977 | 606,464 | $(53,487)$ | 110\% |
| Total ENGINEERING SERVICES | 21,169,874 | 20,923,453 | 246,421 | 99\% |
| Total ENGINEERING SERVICES | 21,169,874 | 20,923,453 | 246,421 | 99\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT

## As of December 31, 2019

## COMMUNITY SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE $\mathrm{F}^{\prime}(\mathrm{U})$ | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| COMMUNITY SERVICES |  |  |  |  |
| PROGRAMS |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 4,617,517 | 4,371,861 | 245,656 | 95\% |
| Administrative | 57,919 | 50,042 | 7,877 | 86\% |
| Financial | 323,460 | 610,570 | $(287,110)$ | 189\% |
| Transfers to Own Funds | 3,350 | 731 | 2,619 | 22\% |
| Purchased Goods | 252,240 | 200,641 | 51,599 | 80\% |
| Purchased Services | 805,464 | 886,106 | $(80,642)$ | 110\% |
| Reallocated Expenses | 28,306 | 21,179 | 7,127 | 75\% |
| Total EXPENDITURES | 6,088,256 | 6,141,130 | $(52,874)$ | 101\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(360,140)$ | $(631,526)$ | 271,386 | 175\% |
| Grants | $(62,700)$ | $(59,313)$ | $(3,387)$ | 95\% |
| Recoveries and Donations | $(389,220)$ | $(407,998)$ | 18,778 | 105\% |
| User Fees and Service Charges | $(5,366,643)$ | $(5,306,027)$ | $(60,616)$ | 99\% |
| Total REVENUE | $(6,178,703)$ | $(6,404,864)$ | 226,161 | 104\% |
| Total PROGRAMS | $(90,447)$ | $(263,734)$ | 173,287 | 292\% |
| RECREATION AND CULTURE FACILITES |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 5,458,651 | 5,150,351 | 308,300 | 94\% |
| Administrative | 29,524 | 23,192 | 6,332 | 79\% |
| Financial | 430,987 | 704,016 | $(273,029)$ | 163\% |
| Transfers to Own Funds | 1,315,455 | 1,310,844 | 4,611 | 100\% |
| Purchased Goods | 722,064 | 666,192 | 55,872 | 92\% |
| Purchased Services | 5,115,272 | 5,216,168 | $(100,896)$ | 102\% |
| Fleet Expenses |  | 1,180 | $(1,180)$ |  |
| Reallocated Expenses | 156,430 | 128,234 | 28,196 | 82\% |
| Total EXPENDITURES | 13,228,383 | 13,200,177 | 28,206 | 100\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(590,390)$ | $(816,876)$ | 226,486 | 138\% |
| Grants | $(900,800)$ | $(880,781)$ | $(20,019)$ | 98\% |
| Recoveries and Donations | $(236,278)$ | $(239,181)$ | 2,903 | 101\% |
| User Fees and Service Charges | (6,394,624) | $(6,671,059)$ | 276,435 | 104\% |
| Reallocated Revenue | $(336,480)$ | $(318,754)$ | $(17,726)$ | 95\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
COMMUNITY SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F I (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| Total REVENUE | $(8,458,572)$ | $(8,926,651)$ | 468,079 | 106\% |
| Total RECREATION AND CULTURE F | 4,769,811 | 4,273,526 | 496,285 | 90\% |
| ADMINISTRATION AND CIVIC FACILITIES <br> EXPENDITURES <br> Salaries and Benefits <br> Administrative <br> Financial <br> Transfers to Own Funds <br> Purchased Goods <br> Purchased Services <br> Reallocated Expenses | $\begin{array}{r} 3,090,765 \\ 48,453 \\ 89,381 \\ 342,832 \\ 49,486 \\ 693,100 \\ 54,890 \end{array}$ | $\begin{array}{r} 2,899,781 \\ 38,781 \\ 67,472 \\ 408,962 \\ 44,032 \\ 635,511 \\ 55,335 \end{array}$ | $\begin{array}{r} 190,984 \\ 9,672 \\ 21,909 \\ (66,130) \\ 5,454 \\ 57,589 \\ (445) \end{array}$ | $\begin{array}{r} 94 \% \\ 80 \% \\ 75 \% \\ 119 \% \\ 89 \% \\ 92 \% \\ 101 \% \end{array}$ |
| Total EXPENDITURES | 4,368,907 | 4,149,874 | 219,033 | 95\% |
| REVENUE <br> Financing Revenue <br> Recoveries and Donations <br> User Fees and Service Charges | $\begin{array}{r} (1,441,658) \\ (286,876) \end{array}$ | $\begin{array}{r} (1,403,103) \\ (2,587) \\ (269,676) \end{array}$ | $\begin{array}{r} (38,555) \\ 2,587 \\ (17,200) \end{array}$ | 97\% 94\% |
| Total REVENUE | $(1,728,534)$ | $(1,675,366)$ | $(53,168)$ | 97\% |
| Total ADMINISTRATION AND CIVIC Ft | 2,640,373 | 2,474,508 | 165,865 | 94\% |
| Total COMMUNITY SERVICES | 7,319,737 | 6,484,300 | 835,437 | 89\% |
| Total COMMUNITY SERVICES | 7,319,737 | 6,484,300 | 835,437 | 89\% |

## TOWN OF MILTON <br> OPERATING FINANCIAL STATEMENT

## As of December 31, 2019

PLANNING AND DEVELOPMENT

|  | ANNUAL BUDGET | ACTUAL | VARIANCE $\mathrm{F}^{\prime}(\mathrm{U})$ | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| NNING AND DEVEL |  |  |  |  |
| PLANNING SERVICES |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 2,457,626 | 2,327,312 | 130,314 | 95\% |
| Administrative | 57,706 | 40,645 | 17,061 | 70\% |
| Purchased Goods | 28,310 | 31,803 | $(3,493)$ | 112\% |
| Purchased Services | 89,710 | 74,918 | 14,792 | 84\% |
| Total EXPENDITURES | 2,633,352 | 2,474,678 | 158,674 | 94\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(830,414)$ | $(493,555)$ | $(336,859)$ | 59\% |
| Recoveries and Donations | $(43,389)$ | $(26,356)$ | $(17,033)$ | 61\% |
| User Fees and Service Charges | $(1,095,205)$ | (1,117,410) | 22,205 | 102\% |
| Total REVENUE | $(1,969,008)$ | $(1,637,321)$ | $(331,687)$ | 83\% |
| Total PLANNING SERVICES | 664,344 | 837,357 | $(173,013)$ | 126\% |
| BUILDING SERVICES |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 3,795,546 | 3,059,418 | 736,128 | 81\% |
| Administrative | 138,607 | 93,717 | 44,890 | 68\% |
| Financial |  | (58) | 58 |  |
| Transfers to Own Funds | 165,472 |  | 165,472 |  |
| Purchased Goods | 12,000 | 3,398 | 8,602 | 28\% |
| Purchased Services | 39,570 | 18,681 | 20,889 | 47\% |
| Reallocated Expenses | 2,132,993 | 1,896,183 | 236,810 | 89\% |
| Total EXPENDITURES | 6,284,188 | 5,071,339 | 1,212,849 | 81\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(8,434)$ | $(521,673)$ | 513,239 | 6,185\% |
| User Fees and Service Charges | $(6,275,755)$ | $(4,549,666)$ | $(1,726,089)$ | 72\% |
| Total REVENUE | $(6,284,189)$ | $(5,071,339)$ | (1,212,850) | 81\% |
| Total BUILDING SERVICES | (1) |  | (1) |  |
| Total PLANNING AND DEVELOPMENT | 664,343 | 837,357 | $(173,014)$ | 126\% |
| Total PLANNING AND DEVELOPMENT | 664,343 | 837,357 | $(173,014)$ | 126\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
LIBRARY

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| LIBRARY |  |  |  |  |
| LIBRARY |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 3,432,247 | 3,184,380 | 247,867 | 93\% |
| Administrative | 31,695 | 59,506 | $(27,811)$ | 188\% |
| Financial | 3,577 | 6,415 | $(2,838)$ | 179\% |
| Transfers to Own Funds | 579,556 | 579,556 |  | 100\% |
| Purchased Goods | 260,066 | 454,056 | $(193,990)$ | 175\% |
| Purchased Services | 422,508 | 486,203 | $(63,695)$ | 115\% |
| Reallocated Expenses | 301,392 | 296,089 | 5,303 | 98\% |
| Total EXPENDITURES | 5,031,041 | 5,066,205 | $(35,164)$ | 101\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(14,535)$ | $(14,535)$ |  | 100\% |
| Taxation | $(4,785,491)$ | $(4,785,491)$ |  | 100\% |
| Grants | $(57,554)$ | $(82,664)$ | 25,110 | 144\% |
| Recoveries and Donations | $(14,200)$ | $(37,519)$ | 23,319 | 264\% |
| User Fees and Service Charges | $(159,261)$ | $(162,988)$ | 3,727 | 102\% |
| Total REVENUE | (5,031,041) | $(5,083,197)$ | 52,156 | 101\% |
| Total LIBRARY |  | $(16,992)$ | 16,992 |  |
| Total LIBRARY |  | $(16,992)$ | 16,992 |  |
| Total LIBRARY |  | $(16,992)$ | 16,992 |  |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
HOSPITAL EXPANSION

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| HOSPITAL EXPANSION |  |  |  |  |
| HOSPITAL EXPANSION |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Financial | 2,507,047 | 2,543,269 | $(36,222)$ | 101\% |
| Total EXPENDITURES | 2,507,047 | 2,543,269 | $(36,222)$ | 101\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(2,507,047)$ | (2,543,175) | 36,128 | 101\% |
| Taxation |  | (93) | 93 |  |
| Total REVENUE | $(2,507,047)$ | $(2,543,268)$ | 36,221 | 101\% |
| Total HOSPITAL EXPANSION |  | 1 | (1) |  |
| Total HOSPITAL EXPANSION |  | 1 | (1) |  |
| Total HOSPITAL EXPANSION |  | 1 | (1) |  |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
BIA

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| BIA |  |  |  |  |
| BIA |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 113,200 | 108,921 | 4,279 | 96\% |
| Financial | 1,500 | 5,613 | $(4,113)$ | 374\% |
| Purchased Goods | 9,038 | 5,350 | 3,688 | 59\% |
| Purchased Services | 139,903 | 120,566 | 19,337 | 86\% |
| Reallocated Expenses | 3,000 | 11,773 | $(8,773)$ | 392\% |
| Total EXPENDITURES | 266,641 | 252,223 | 14,418 | 95\% |
| REVENUE |  |  |  |  |
| Taxation | $(220,641)$ | $(220,641)$ |  | 100\% |
| Grants | $(4,000)$ | $(1,960)$ | $(2,040)$ | 49\% |
| Recoveries and Donations | $(20,000)$ | $(20,679)$ | 679 | 103\% |
| User Fees and Service Charges | $(22,000)$ | $(29,311)$ | 7,311 | 133\% |
| Total REVENUE | $(266,641)$ | $(272,591)$ | 5,950 | 102\% |
| Total BIA |  | $(20,368)$ | 20,368 |  |
| Total BIA |  | $(20,368)$ | 20,368 |  |
| Total BIA |  | $(20,368)$ | 20,368 |  |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
MAYOR AND COUNCIL

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| MAYOR AND COUN |  |  |  |  |
| MAYOR AND COUNCIL |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 487,552 | 520,806 | $(33,254)$ | 107\% |
| Administrative | 53,004 | 51,467 | 1,537 | 97\% |
| Financial | 5,000 |  | 5,000 |  |
| Purchased Goods | 971 | 1,227 | (256) | 126\% |
| Purchased Services | 31,002 | 11,237 | 19,765 | 36\% |
| Total EXPENDITURES | 577,529 | 584,737 | $(7,208)$ | 101\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(5,000)$ |  | $(5,000)$ |  |
| Recoveries and Donations | $(18,021)$ | $(12,048)$ | $(5,973)$ | 67\% |
| Total REVENUE | $(23,021)$ | $(12,048)$ | $(10,973)$ | 52\% |
| Total MAYOR AND COUNCIL | 554,508 | 572,689 | $(18,181)$ | 103\% |
| Total MAYOR AND COUNCIL | 554,508 | 572,689 | $(18,181)$ | 103\% |
| Total MAYOR AND COUNCIL | 554,508 | 572,689 | $(18,181)$ | 103\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
EXECUTIVE SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE F / (U) | PERCENT <br> of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| EXECUTIVE SERVICES |  |  |  |  |
| OFFICE OF THE CAO |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 527,316 | 578,357 | $(51,041)$ | 110\% |
| Administrative | 22,155 | 21,266 | 889 | 96\% |
| Purchased Goods | 4,932 | 5,170 | (238) | 105\% |
| Purchased Services | 384,062 | 392,993 | $(8,931)$ | 102\% |
| Total EXPENDITURES | 938,465 | 997,786 | $(59,321)$ | 106\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(16,042)$ | $(16,042)$ |  | 100\% |
| User Fees and Service Charges | $(173,000)$ | $(96,570)$ | $(76,430)$ | 56\% |
| Total REVENUE | $(189,042)$ | $(112,612)$ | $(76,430)$ | 60\% |
| Total OFFICE OF THE CAO | 749,423 | 885,174 | $(135,751)$ | 118\% |
| MARKETING AND GOVERNMENT RELAT |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 786,967 | 703,022 | 83,945 | 89\% |
| Administrative | 5,665 | 5,215 | 450 | 92\% |
| Purchased Goods | 9,900 | 7,439 | 2,461 | 75\% |
| Purchased Services | 79,739 | 71,258 | 8,481 | 89\% |
| Total EXPENDITURES | 882,271 | 786,934 | 95,337 | 89\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(80,076)$ | $(80,621)$ | 545 | 101\% |
| Total REVENUE | $(80,076)$ | $(80,621)$ | 545 | 101\% |
| Total MARKETING AND GOVERNMEN | 802,195 | 706,313 | 95,882 | 88\% |
| STRATEGIC INITIATIVES AND ECONOMII |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 683,141 | 536,654 | 146,487 | 79\% |
| Administrative | 23,060 | 18,220 | 4,840 | 79\% |
| Financial | 1,858 | 1,729 | 129 | 93\% |
| Transfers to Own Funds | 26,867 | 29,772 | $(2,905)$ | 111\% |
| Purchased Goods | 18,588 | 2,917 | 15,671 | 16\% |
| Purchased Services | 299,610 | 171,264 | 128,346 | 57\% |
| Reallocated Expenses | 2,371 | 4,657 | $(2,286)$ | 196\% |
| Total EXPENDITURES | 1,055,495 | 765,213 | 290,282 | 72\% |
| REVENUE |  |  |  |  |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
EXECUTIVE SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| Financing Revenue | $(99,334)$ | $(38,241)$ | $(61,093)$ | 38\% |
| Recoveries and Donations | $(55,000)$ | $(27,212)$ | $(27,788)$ | 49\% |
| User Fees and Service Charges | $(95,147)$ | $(119,065)$ | 23,918 | 125\% |
| Total REVENUE | $(249,481)$ | $(184,518)$ | $(64,963)$ | 74\% |
| Total STRATEGIC INITIATIVES AND E | 806,014 | 580,695 | 225,319 | 72\% |
| FIRE |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 9,579,865 | 9,781,228 | $(201,363)$ | 102\% |
| Administrative | 60,615 | 48,255 | 12,360 | 80\% |
| Financial | 1,427 | 1,494 | (67) | 105\% |
| Transfers to Own Funds | 890,242 | 890,242 |  | 100\% |
| Purchased Goods | 106,310 | 133,990 | $(27,680)$ | 126\% |
| Purchased Services | 515,141 | 416,463 | 98,678 | 81\% |
| Fleet Expenses | 156,206 | 269,679 | $(113,473)$ | 173\% |
| Reallocated Expenses | 3,659 | 3,112 | 547 | 85\% |
| Total EXPENDITURES | 11,313,465 | 11,544,463 | $(230,998)$ | 102\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(9,484)$ | $(28,970)$ | 19,486 | 305\% |
| Grants | $(2,500)$ | $(16,125)$ | 13,625 | 645\% |
| Recoveries and Donations | $(133,114)$ | $(183,632)$ | 50,518 | 138\% |
| User Fees and Service Charges | $(147,944)$ | $(56,159)$ | $(91,785)$ | 38\% |
| Total REVENUE | $(293,042)$ | $(284,886)$ | $(8,156)$ | 97\% |
| Total FIRE | 11,020,423 | 11,259,577 | $(239,154)$ | 102\% |
| Total EXECUTIVE SERVICES | 13,378,055 | 13,431,759 | $(53,704)$ | 100\% |
| Total EXECUTIVE SERVICES | 13,378,055 | 13,431,759 | $(53,704)$ | 100\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT

## As of December 31, 2019

## CORPORATE SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| CORPORATE SERVICES |  |  |  |  |
| FINANCE |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 4,821,208 | 4,323,693 | 497,515 | 90\% |
| Administrative | 75,896 | 48,680 | 27,216 | 64\% |
| Financial | 2,508 | 3,979 | $(1,471)$ | 159\% |
| Purchased Goods | 50,801 | 44,581 | 6,220 | 88\% |
| Purchased Services | 178,326 | 181,152 | $(2,826)$ | 102\% |
| Total EXPENDITURES | 5,128,739 | 4,602,085 | 526,654 | 90\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(2,296,124)$ | (2,281,767) | $(14,357)$ | 99\% |
| Recoveries and Donations |  | $(3,227)$ | 3,227 |  |
| User Fees and Service Charges | $(636,208)$ | $(782,568)$ | 146,360 | 123\% |
| Reallocated Revenue | $(268,846)$ | $(134,423)$ | $(134,423)$ | 50\% |
| Total REVENUE | $(3,201,178)$ | $(3,201,985)$ | 807 | 100\% |
| Total FINANCE | 1,927,561 | 1,400,100 | 527,461 | 73\% |
| INFORMATION TECHNOLOGY |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 2,573,257 | 2,458,750 | 114,507 | 96\% |
| Administrative | 33,825 | 32,410 | 1,415 | 96\% |
| Purchased Goods | 1,579,409 | 1,261,223 | 318,186 | 80\% |
| Purchased Services | 1,072,475 | 983,765 | 88,710 | 92\% |
| Total EXPENDITURES | 5,258,966 | 4,736,148 | 522,818 | 90\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(310,237)$ | $(124,845)$ | $(185,392)$ | 40\% |
| User Fees and Service Charges | (100) | $(1,342)$ | 1,242 | 1,342\% |
| Reallocated Revenue | $(109,415)$ |  | $(109,415)$ |  |
| Total REVENUE | $(419,752)$ | $(126,187)$ | $(293,565)$ | 30\% |
| Total INFORMATION TECHNOLOGY | 4,839,214 | 4,609,961 | 229,253 | 95\% |
| UMAN RESOURCES |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 930,870 | 1,377,520 | $(446,650)$ | 148\% |
| Administrative | 307,257 | 130,527 | 176,730 | 42\% |
| Transfers to Own Funds |  | 102,896 | $(102,896)$ |  |
| Purchased Goods | 17,057 | 3,761 | 13,296 | 22\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
CORPORATE SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| Purchased Services | 181,330 | 562,750 | $(381,420)$ | 310\% |
| Total EXPENDITURES | 1,436,514 | 2,177,454 | $(740,940)$ | 152\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(129,559)$ | $(93,969)$ | $(35,590)$ | 73\% |
| Reallocated Revenue | $(132,678)$ | $(139,895)$ | 7,217 | 105\% |
| Total REVENUE | $(262,237)$ | $(233,864)$ | $(28,373)$ | 89\% |
| Total HUMAN RESOURCES | 1,174,277 | 1,943,590 | $(769,313)$ | 166\% |
| LEGISLATIVE \& LEGAL SERVICES |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 2,161,865 | 1,993,349 | 168,516 | 92\% |
| Administrative | 52,740 | 35,825 | 16,915 | 68\% |
| Financial | 35,136 | 31,436 | 3,700 | 89\% |
| Transfers to Own Funds |  | 6,316 | $(6,316)$ |  |
| Purchased Goods | 25,325 | 21,354 | 3,971 | 84\% |
| Purchased Services | 408,084 | 512,865 | $(104,781)$ | 126\% |
| Reallocated Expenses | 98,072 | 98,072 |  | 100\% |
| Total EXPENDITURES | 2,781,222 | 2,699,217 | 82,005 | 97\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(8,434)$ | $(18,325)$ | 9,891 | 217\% |
| Recoveries and Donations | $(27,250)$ | $(19,509)$ | $(7,741)$ | 72\% |
| User Fees and Service Charges | $(1,453,628)$ | $(1,887,772)$ | 434,144 | 130\% |
| Total REVENUE | $(1,489,312)$ | $(1,925,606)$ | 436,294 | 129\% |
| Total LEGISLATIVE \& LEGAL SERVIC | 1,291,910 | 773,611 | 518,299 | 60\% |
| Total CORPORATE SERVICES | 9,232,962 | 8,727,262 | 505,700 | 95\% |
| Total CORPORATE SERVICES | 9,232,962 | 8,727,262 | 505,700 | 95\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT

## As of December 31, 2019

GENERAL GOVERNMENT

|  | ANNUAL BUDGET | ACTUAL | VARIANCE F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| GENERAL GOVERNMENT <br> GENERAL GOVERNMENT <br> EXPENDITURES <br> Administrative <br> Financial <br> Transfers to Own Funds <br> Purchased Services | $\begin{array}{r} 120,000 \\ 3,565,479 \\ 27,564,310 \\ 236,192 \end{array}$ | $\begin{array}{r} 173,807 \\ 3,488,804 \\ 26,927,743 \\ 337,848 \end{array}$ | $\begin{gathered} (53,807) \\ 76,675 \\ 636,567 \\ (101,656) \\ \hline \end{gathered}$ | $\begin{array}{r} 145 \% \\ 98 \% \\ 98 \% \\ 143 \% \end{array}$ |
| Total EXPENDITURES | 31,485,981 | 30,928,202 | 557,779 | 98\% |
| REVENUE <br> External Revenue Transferred to Rese <br> Financing Revenue <br> Taxation <br> Payments In Lieu <br> Recoveries and Donations <br> User Fees and Service Charges <br> Reallocated Revenue | $\begin{array}{r} (12,860,424) \\ (4,358,716) \\ (61,401,378) \\ (846,799) \\ \\ (2,673,052) \\ (1,665,077) \end{array}$ | $\begin{array}{r} (11,232,000) \\ (5,039,188) \\ (62,022,093) \\ (878,159) \\ (2,496) \\ (2,242,246) \\ (1,710,192) \end{array}$ | $\begin{array}{r} (1,628,424) \\ 680,472 \\ 620,715 \\ 31,360 \\ 2,496 \\ (430,806) \\ 45,115 \end{array}$ | $\begin{gathered} 87 \% \\ 116 \% \\ 101 \% \\ 104 \% \\ \\ 84 \% \\ 103 \% \end{gathered}$ |
| Total REVENUE | (83,805,446) | $(83,126,374)$ | $(679,072)$ | 99\% |
| Total GENERAL GOVERNMENT | (52,319,465) | $(52,198,172)$ | $(121,293)$ | 100\% |
| Total GENERAL GOVERNMENT | (52,319,465) | $(52,198,172)$ | $(121,293)$ | 100\% |
| Total GENERAL GOVERNMENT | (52,319,465) | $(52,198,172)$ | $(121,293)$ | 100\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
ENGINEERING SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| ENGINEERING SERVICES |  |  |  |  |
| OPERATIONS |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 5,754,719 | 6,233,420 | $(478,701)$ | 108\% |
| Administrative | 41,913 | 20,270 | 21,643 | 48\% |
| Transfers to Own Funds | 1,644,946 | 1,789,841 | $(144,895)$ | 109\% |
| Purchased Goods | 2,003,410 | 1,925,345 | 78,065 | 96\% |
| Purchased Services | 7,613,353 | 7,603,842 | 9,511 | 100\% |
| Fleet Expenses | 1,144,948 | 1,189,130 | $(44,182)$ | 104\% |
| Reallocated Expenses | 3,470,699 | 3,691,039 | $(220,340)$ | 106\% |
| Total EXPENDITURES | 21,673,988 | 22,452,887 | $(778,899)$ | 104\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(246,648)$ | $(212,387)$ | $(34,261)$ | 86\% |
| Recoveries and Donations | $(3,155,971)$ | $(3,482,078)$ | 326,107 | 110\% |
| User Fees and Service Charges | $(858,741)$ | $(1,138,850)$ | 280,109 | 133\% |
| Reallocated Revenue | (3,854,570) | $(4,137,191)$ | 282,621 | 107\% |
| Total REVENUE | $(8,115,930)$ | $(8,970,506)$ | 854,576 | 111\% |
| Total OPERATIONS | 13,558,058 | 13,482,381 | 75,677 | 99\% |
| TRANSIT |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 254,099 | 251,657 | 2,442 | 99\% |
| Administrative | 13,099 | 14,329 | $(1,230)$ | 109\% |
| Financial |  | 712 | (712) |  |
| Transfers to Own Funds | 1,300,501 | 1,300,501 |  | 100\% |
| Purchased Goods | 12,578 | 13,906 | $(1,328)$ | 111\% |
| Purchased Services | 4,064,197 | 4,163,155 | $(98,958)$ | 102\% |
| Fleet Expenses | 1,440,408 | 1,214,090 | 226,318 | 84\% |
| Reallocated Expenses | 65,939 | 125,475 | $(59,536)$ | 190\% |
| Total EXPENDITURES | 7,150,821 | 7,083,825 | 66,996 | 99\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(1,103,450)$ | (1,103,450) |  | 100\% |
| Recoveries and Donations | $(385,308)$ | $(376,578)$ | $(8,730)$ | 98\% |
| User Fees and Service Charges | $(1,447,869)$ | $(1,334,881)$ | $(112,988)$ | 92\% |
| Total REVENUE | $(2,936,627)$ | $(2,814,909)$ | $(121,718)$ | 96\% |
| Total TRANSIT | 4,214,194 | 4,268,916 | $(54,722)$ | 101\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT

## As of December 31, 2019

## ENGINEERING SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| INFRASTRUCTURE MANAGEMENT |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 1,917,551 | 1,775,367 | 142,184 | 93\% |
| Administrative | 31,554 | 30,070 | 1,484 | 95\% |
| Financial | 47,944 |  | 47,944 |  |
| Purchased Goods | 46,021 | 152,775 | $(106,754)$ | 332\% |
| Purchased Services | 2,269,071 | 2,163,100 | 105,971 | 95\% |
| Reallocated Expenses | 6,000 | 6,380 | (380) | 106\% |
| Total EXPENDITURES | 4,318,141 | 4,127,692 | 190,449 | 96\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(1,050,257)$ | $(910,280)$ | $(139,977)$ | 87\% |
| Recoveries and Donations | $(87,870)$ | $(369,346)$ | 281,476 | 420\% |
| User Fees and Service Charges | $(298,735)$ | $(562,419)$ | 263,684 | 188\% |
| Total REVENUE | $(1,436,862)$ | $(1,842,045)$ | 405,183 | 128\% |
| Total INFRASTRUCTURE MANAGEME | 2,881,279 | 2,285,647 | 595,632 | 79\% |
| DEVELOPMENT ENGINEERING |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 1,765,397 | 1,556,094 | 209,303 | 88\% |
| Administrative | 27,209 | 26,517 | 692 | 97\% |
| Purchased Goods | 1,036 | 64 | 972 | 6\% |
| Purchased Services | 213,730 | 438,858 | $(225,128)$ | 205\% |
| Total EXPENDITURES | 2,007,372 | 2,021,533 | $(14,161)$ | 101\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(127,855)$ | $(91,062)$ | $(36,793)$ | 71\% |
| Recoveries and Donations |  | $(77,038)$ | 77,038 |  |
| User Fees and Service Charges | $(1,693,819)$ | $(1,383,827)$ | $(309,992)$ | 82\% |
| Reallocated Revenue | $(222,332)$ | $(189,561)$ | $(32,771)$ | 85\% |
| Total REVENUE | $(2,044,006)$ | (1,741,488) | $(302,518)$ | 85\% |
| Total DEVELOPMENT ENGINEERINC | $(36,634)$ | 280,045 | $(316,679)$ | (764\%) |
| ENGINEERING SERVICES ADMINISTRAT |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 402,501 | 452,823 | $(50,322)$ | 113\% |
| Administrative | 9,775 | 5,730 | 4,045 | 59\% |
| Purchased Goods | 15,500 | 16,602 | $(1,102)$ | 107\% |
| Purchased Services | 219,854 | 226,190 | $(6,336)$ | 103\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
ENGINEERING SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| Total EXPENDITURES | 647,630 | 701,345 | $(53,715)$ | 108\% |
| REVENUE <br> Financing Revenue | $(94,653)$ | $(94,881)$ | 228 | 100\% |
| Total REVENUE | $(94,653)$ | $(94,881)$ | 228 | 100\% |
| Total ENGINEERING SERVICES ADMI | 552,977 | 606,464 | $(53,487)$ | 110\% |
| Total ENGINEERING SERVICES | 21,169,874 | 20,923,453 | 246,421 | 99\% |
| Total ENGINEERING SERVICES | 21,169,874 | 20,923,453 | 246,421 | 99\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019

## COMMUNITY SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F/(U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| COMMUNITY SERVICES |  |  |  |  |
| PROGRAMS |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 4,617,517 | 4,371,861 | 245,656 | 95\% |
| Administrative | 57,919 | 50,042 | 7,877 | 86\% |
| Financial | 323,460 | 610,570 | $(287,110)$ | 189\% |
| Transfers to Own Funds | 3,350 | 731 | 2,619 | 22\% |
| Purchased Goods | 252,240 | 200,641 | 51,599 | 80\% |
| Purchased Services | 805,464 | 886,106 | $(80,642)$ | 110\% |
| Reallocated Expenses | 28,306 | 21,179 | 7,127 | 75\% |
| Total EXPENDITURES | 6,088,256 | 6,141,130 | $(52,874)$ | 101\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(360,140)$ | $(631,526)$ | 271,386 | 175\% |
| Grants | $(62,700)$ | $(59,313)$ | $(3,387)$ | 95\% |
| Recoveries and Donations | $(389,220)$ | $(407,998)$ | 18,778 | 105\% |
| User Fees and Service Charges | $(5,366,643)$ | $(5,306,027)$ | $(60,616)$ | 99\% |
| Total REVENUE | $(6,178,703)$ | $(6,404,864)$ | 226,161 | 104\% |
| Total PROGRAMS | $(90,447)$ | $(263,734)$ | 173,287 | 292\% |
| RECREATION AND CULTURE FACILITES |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 5,458,651 | 5,150,351 | 308,300 | 94\% |
| Administrative | 29,524 | 23,192 | 6,332 | 79\% |
| Financial | 430,987 | 704,016 | $(273,029)$ | 163\% |
| Transfers to Own Funds | 1,315,455 | 1,310,844 | 4,611 | 100\% |
| Purchased Goods | 722,064 | 666,192 | 55,872 | 92\% |
| Purchased Services | 5,115,272 | 5,216,168 | $(100,896)$ | 102\% |
| Fleet Expenses |  | 1,180 | $(1,180)$ |  |
| Reallocated Expenses | 156,430 | 128,234 | 28,196 | 82\% |
| Total EXPENDITURES | 13,228,383 | 13,200,177 | 28,206 | 100\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(590,390)$ | $(816,876)$ | 226,486 | 138\% |
| Grants | $(900,800)$ | $(880,781)$ | $(20,019)$ | 98\% |
| Recoveries and Donations | $(236,278)$ | $(239,181)$ | 2,903 | 101\% |
| User Fees and Service Charges | $(6,394,624)$ | $(6,671,059)$ | 276,435 | 104\% |
| Reallocated Revenue | $(336,480)$ | $(318,754)$ | $(17,726)$ | 95\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
COMMUNITY SERVICES

|  | ANNUAL BUDGET | ACTUAL | VARIANCE F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| Total REVENUE | $(8,458,572)$ | $(8,926,651)$ | 468,079 | 106\% |
| Total RECREATION AND CULTURE F | 4,769,811 | 4,273,526 | 496,285 | 90\% |
| ADMINISTRATION AND CIVIC FACILITIES <br> EXPENDITURES <br> Salaries and Benefits <br> Administrative <br> Financial <br> Transfers to Own Funds <br> Purchased Goods <br> Purchased Services <br> Reallocated Expenses | $\begin{array}{r} 3,090,765 \\ 48,453 \\ 89,381 \\ 342,832 \\ 49,486 \\ 693,100 \\ 54,890 \end{array}$ | $\begin{array}{r} 2,899,781 \\ 38,781 \\ 67,472 \\ 408,962 \\ 44,032 \\ 635,511 \\ 55,335 \end{array}$ | $\begin{array}{r} 190,984 \\ 9,672 \\ 21,909 \\ (66,130) \\ 5,454 \\ 57,589 \\ (445) \end{array}$ | $\begin{array}{r} 94 \% \\ 80 \% \\ 75 \% \\ 119 \% \\ 89 \% \\ 92 \% \\ 101 \% \end{array}$ |
| Total EXPENDITURES | 4,368,907 | 4,149,874 | 219,033 | 95\% |
| REVENUE <br> Financing Revenue <br> Recoveries and Donations <br> User Fees and Service Charges | $\begin{array}{r} (1,441,658) \\ (286,876) \end{array}$ | $\begin{array}{r} (1,403,103) \\ (2,587) \\ (269,676) \end{array}$ | $\begin{gathered} (38,555) \\ 2,587 \\ (17,200) \end{gathered}$ | $\begin{aligned} & 97 \% \\ & 94 \% \end{aligned}$ |
| Total REVENUE | $(1,728,534)$ | $(1,675,366)$ | $(53,168)$ | 97\% |
| Total ADMINISTRATION AND CIVIC Ft | 2,640,373 | 2,474,508 | 165,865 | 94\% |
| Total COMMUNITY SERVICES | 7,319,737 | 6,484,300 | 835,437 | 89\% |
| Total COMMUNITY SERVICES | 7,319,737 | 6,484,300 | 835,437 | 89\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
PLANNING AND DEVELOPMENT

|  | ANNUAL BUDGET | ACTUAL | VARIANCE F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| PLANNING AND DEVELOPMENT <br> PLANNING SERVICES <br> EXPENDITURES <br> Salaries and Benefits <br> Administrative <br> Purchased Goods <br> Purchased Services | $\begin{array}{r} 2,457,626 \\ 57,706 \\ 28,310 \\ 89,710 \end{array}$ | $\begin{array}{r} 2,327,312 \\ 40,645 \\ 31,803 \\ 74,918 \end{array}$ | $\begin{array}{r} 130,314 \\ 17,061 \\ (3,493) \\ 14,792 \end{array}$ | $\begin{array}{r} 95 \% \\ 70 \% \\ 112 \% \\ 84 \% \end{array}$ |
| Total EXPENDITURES | 2,633,352 | 2,474,678 | 158,674 | 94\% |
| REVENUE <br> Financing Revenue <br> Recoveries and Donations <br> User Fees and Service Charges | $\begin{array}{r} (830,414) \\ (43,389) \\ (1,095,205) \end{array}$ | $\begin{array}{r} (493,555) \\ (26,356) \\ (1,117,410) \end{array}$ | $\begin{gathered} (336,859) \\ (17,033) \\ 22,205 \end{gathered}$ | $\begin{array}{r} 59 \% \\ 61 \% \\ 102 \% \end{array}$ |
| Total REVENUE | $(1,969,008)$ | $(1,637,321)$ | $(331,687)$ | 83\% |
| Total PLANNING SERVICES | 664,344 | 837,357 | $(173,013)$ | 126\% |
| BUILDING SERVICES <br> EXPENDITURES <br> Salaries and Benefits <br> Administrative <br> Financial <br> Transfers to Own Funds <br> Purchased Goods <br> Purchased Services <br> Reallocated Expenses | $\begin{array}{r} 3,795,546 \\ 138,607 \\ \\ 165,472 \\ 12,000 \\ 39,570 \\ 2,132,993 \end{array}$ | $\begin{array}{r} 3,059,418 \\ 93,717 \\ (58) \\ \\ 3,398 \\ 18,681 \\ 1,896,183 \end{array}$ | $\begin{array}{r} 736,128 \\ 44,890 \\ 58 \\ 165,472 \\ 8,602 \\ 20,889 \\ 236,810 \end{array}$ | 81\% <br> 68\% <br> 28\% <br> 47\% <br> 89\% |
| Total EXPENDITURES | 6,284,188 | 5,071,339 | 1,212,849 | 81\% |
| REVENUE <br> Financing Revenue <br> User Fees and Service Charges | $\begin{array}{r} (8,434) \\ (6,275,755) \end{array}$ | $\begin{array}{r} (521,673) \\ (4,549,666) \end{array}$ | $\begin{array}{r} 513,239 \\ (1,726,089) \end{array}$ | $\begin{array}{r} 6,185 \% \\ 72 \% \end{array}$ |
| Total REVENUE | $(6,284,189)$ | $(5,071,339)$ | $(1,212,850)$ | 81\% |
| Total BUILDING SERVICES | (1) |  | (1) |  |
| Total PLANNING AND DEVELOPMENT | 664,343 | 837,357 | $(173,014)$ | 126\% |
| Total PLANNING AND DEVELOPMENT | 664,343 | 837,357 | $(173,014)$ | 126\% |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
LIBRARY

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| LIBRARY |  |  |  |  |
| LIBRARY |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 3,432,247 | 3,184,380 | 247,867 | 93\% |
| Administrative | 31,695 | 59,506 | $(27,811)$ | 188\% |
| Financial | 3,577 | 6,415 | $(2,838)$ | 179\% |
| Transfers to Own Funds | 579,556 | 579,556 |  | 100\% |
| Purchased Goods | 260,066 | 454,056 | $(193,990)$ | 175\% |
| Purchased Services | 422,508 | 486,203 | $(63,695)$ | 115\% |
| Reallocated Expenses | 301,392 | 296,089 | 5,303 | 98\% |
| Total EXPENDITURES | 5,031,041 | 5,066,205 | $(35,164)$ | 101\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(14,535)$ | $(14,535)$ |  | 100\% |
| Taxation | $(4,785,491)$ | $(4,785,491)$ |  | 100\% |
| Grants | $(57,554)$ | $(82,664)$ | 25,110 | 144\% |
| Recoveries and Donations | $(14,200)$ | $(37,519)$ | 23,319 | 264\% |
| User Fees and Service Charges | $(159,261)$ | $(162,988)$ | 3,727 | 102\% |
| Total REVENUE | $(5,031,041)$ | $(5,083,197)$ | 52,156 | 101\% |
| Total LIBRARY |  | $(16,992)$ | 16,992 |  |
| Total LIBRARY |  | $(16,992)$ | 16,992 |  |
| Total LIBRARY |  | $(16,992)$ | 16,992 |  |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
HOSPITAL EXPANSION

|  | ANNUAL BUDGET | ACTUAL | VARIANCE F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| HOSPITAL EXPANS |  |  |  |  |
| HOSPITAL EXPANSION |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Financial | 2,507,047 | 2,543,269 | $(36,222)$ | 101\% |
| Total EXPENDITURES | 2,507,047 | 2,543,269 | $(36,222)$ | 101\% |
| REVENUE |  |  |  |  |
| Financing Revenue | $(2,507,047)$ | (2,543,175) | 36,128 | 101\% |
| Taxation |  | (93) | 93 |  |
| Total REVENUE | $(2,507,047)$ | $(2,543,268)$ | 36,221 | 101\% |
| Total HOSPITAL EXPANSION |  | 1 | (1) |  |
| Total HOSPITAL EXPANSION |  | 1 | (1) |  |
| Total HOSPITAL EXPANSION |  | 1 | (1) |  |

TOWN OF MILTON
OPERATING FINANCIAL STATEMENT
As of December 31, 2019
BIA

|  | ANNUAL BUDGET | ACTUAL | VARIANCE <br> F / (U) | PERCENT of BUDGET |
| :---: | :---: | :---: | :---: | :---: |
| BIA |  |  |  |  |
| BIA |  |  |  |  |
| EXPENDITURES |  |  |  |  |
| Salaries and Benefits | 113,200 | 108,921 | 4,279 | 96\% |
| Financial | 1,500 | 5,613 | $(4,113)$ | 374\% |
| Purchased Goods | 9,038 | 5,350 | 3,688 | 59\% |
| Purchased Services | 139,903 | 120,566 | 19,337 | 86\% |
| Reallocated Expenses | 3,000 | 11,773 | $(8,773)$ | 392\% |
| Total EXPENDITURES | 266,641 | 252,223 | 14,418 | 95\% |
| REVENUE |  |  |  |  |
| Taxation | $(220,641)$ | $(220,641)$ |  | 100\% |
| Grants | $(4,000)$ | $(1,960)$ | $(2,040)$ | 49\% |
| Recoveries and Donations | $(20,000)$ | $(20,679)$ | 679 | 103\% |
| User Fees and Service Charges | $(22,000)$ | $(29,311)$ | 7,311 | 133\% |
| Total REVENUE | $(266,641)$ | $(272,591)$ | 5,950 | 102\% |
| Total BIA |  | $(20,368)$ | 20,368 |  |
| Total BIA |  | $(20,368)$ | 20,368 |  |
| Total BIA |  | $(20,368)$ | 20,368 |  |

